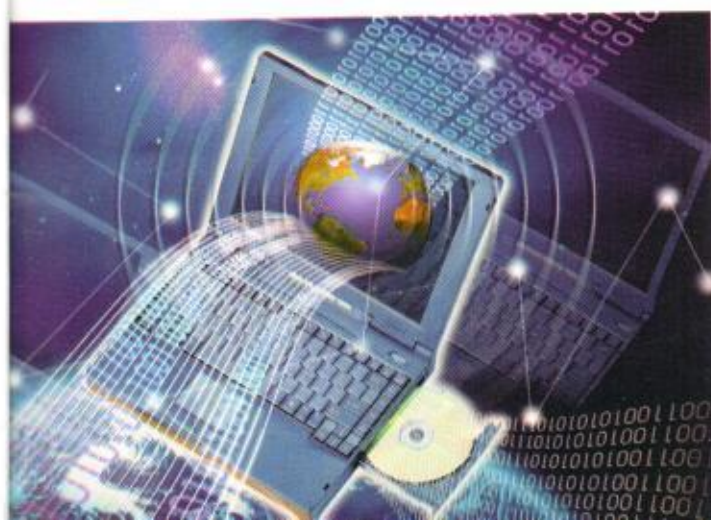


# Software Technology Parks of India



Annual Report  
2005-06

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Hon'ble Union Minister for Communications & Information Technology.

**VICE-CHAIRMAN****Shri Brijesh Kumar**

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Ministry of Communications & Information Technology.

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Additional Secretary,  
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**Shri Ajeer Vidya**

Joint Secretary & Financial Adviser,  
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**Shri P.K. Mittal**

Dy. Director General,  
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Systems and Data Management, Central  
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Joint Secretary (IS),  
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**Shri V. Rajagopal**

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**Shri Nalin Kohli**

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**Shri Kiran Karnik**

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**Shri Arun Jain**

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Polaris Software Lab Ltd.

**Shri P.R. Venketrama Raju**

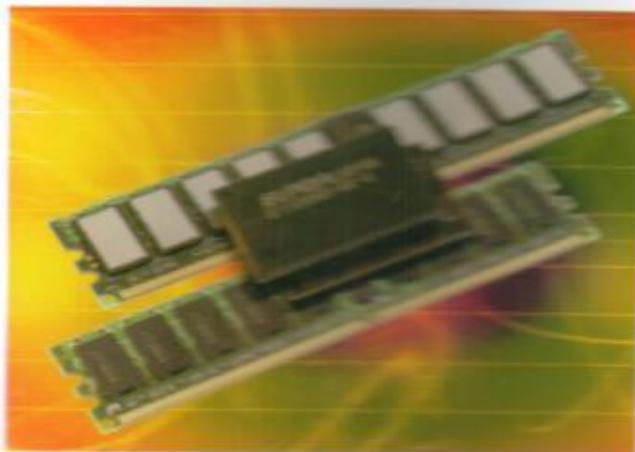
Vice Chairman & Managing Director,  
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**Shri G. Dijiendranath**

COO,  
Altosys Software Technologies Ltd.

**MEMBER SECRETARY****Shri S.N. Zindal**

Director General,  
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### MEMBER SECRETARY

#### **Shri S.N. Zindal**

Director General, Software Technology  
Parks of India.





### Governing Council

The Governing Council (GC) is the apex management body of STPI, which directs and oversees the overall functioning of STPI and provides policy direction. The Hon'ble Union Minister for Communications & Information Technology, Government of India is the "**Chairman**" of the Governing Council. The Secretary to the Government of India, Department of Information Technology, is the "**Vice Chairman**" of the Governing Council. The members of the Governing Council are representatives from Ministry of Commerce, Ministry of Finance, Ministry of Home Affairs, Department of Telecommunications, Department of Information Technology and IT industry associations.

### Director General

The Director General is responsible for the Management and running of STPI under the guidance of the Governing Council. He is delegated with necessary executive powers and authority for efficient running of the Society.

### Executive Committee of Directors (ECOD)

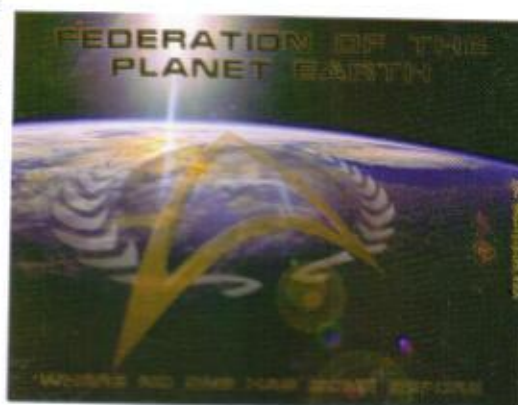
The ECOD, which is an organ of the Society as per the Memorandum, shall perform functions i.e examination of new proposals/schemes and budget, review and rationalization of system and management practices relating to common issues such as staff matters including review promotions and staff welfare, service conditions, delegation of powers, examination of proposals for deputation of personnel abroad for project based assignments including equipment procurement, examination of proposals for writing off irrecoverable dues and obsolete stores, in addition to the matters as at (a) above, examination of all other proposals involving financial implications including regulation of financial powers of various officers and any other matter which the Governing Council may remit to it for

consideration and advice. Except where the powers are vested in the ECOD, it shall render advice to the Governing Council.

The ECOD may constitute a Finance Sub Committee to advise on the management systems relating to finance and accounts and in addition to deal with financial proposals for expenditure as well as resource mobilization and make recommendations which shall be considered by ECOD before submission to the Governing Council. The jurisdiction of the Sub-Committee shall cover also the budget, delegation of financial powers, costing for the services rendered by the STPI to other organizations (public and private sector companies) and consideration of statutory audit reports. There may be a sub-committee nominated by Chief Executive Officer to review the personnel / General Administration and advise ECOD Chairman.

### Standing Executive Board

A Standing Executive Board (SEB) shall be constituted for each State where the STPI has a Centre to act as an interface with the industry and State Government for policy and operational issues. The SEBs shall also prepare the future expansion plans for the Centres/Sub-centres, augmentation of facilities, annual plan and budget for each STP and advise the Chief Executive Officer. Officers-in-charge of the Centres/Sub-centres shall attend the SEB meetings. DG may co-opt any other person, as may be necessary.





## Director

STPI centre is headed by a Director, who is the technical and administrative head. The Director is responsible for the management of day-to-day activities of the centre and its smooth functioning.

Led by gradual economic recovery and a positive outlook for corporate earnings, worldwide IT-ITES spending witnessed steady growth in 2005. Outsourcing continued to be the primary growth engine with global delivery forming an integral part of the strategies adopted by customers as well as service providers. Global sourcing is now a key element of corporate boardroom agency. The Indian IT-enabled and Business Services (ITES-BPO) have demonstrated superiority, sustained cost advantage and fundamentally powered value proposition in ITES. Indian companies are expanding their service offerings, enabling customers to deepen their offshore engagements; the shift from low-end business processes to higher value, knowledge-based processes is having a positive impact on the overall industry growth.

The software and ITES exports from India grew from US\$ 12.9 billion in the year 2003-04 to US\$ 17.7 billion in 2004-05. The total software and ITES exports from India was US\$ 23.4 billion during the year 2005-06, with a growth rate of 32 percent in terms of dollar.

Strong demand over the past few years has placed India amongst the fastest growing IT markets in the Asia-Pacific region. The Indian software and ITES industry has grown at a CAGR of 28 per cent during the last 5 years. The industry's contribution to the national GDP has risen from 1.2 per cent during the year 1999-2000 to 4.6 per cent during 2005-06.

Recognizing the advantages of multi-country service delivery capabilities to better manage evolving customer requirements and execute end to end delivery of some new services, Indian

companies are enhancing their global service delivery capabilities through a combination of green-field initiatives, partnerships and alliances with local players. Most of the large global software companies have established their captive development centres in India.

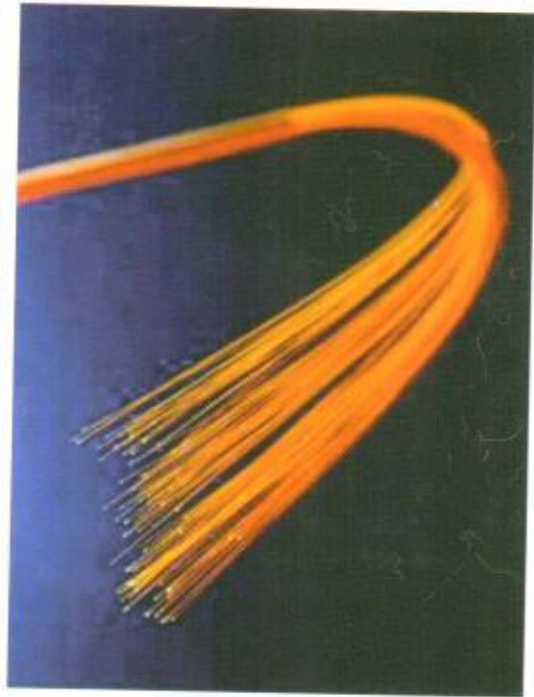
India's record on information security ranks better than other countries. The authorities in India are maintaining keen emphasis on further strengthening the information security environment in the country. Specific initiatives underway include enhancing the legal framework through proposed amendments to the IT Act 2000 – currently under review by the Government – increasing interaction between industry players and enforcement agencies to help create greater awareness about information security issues and facilitate mutual support as and when required.

Today, majority of the companies in India have already aligned their internal processes and practices to international standards such as ISO, CMM, Six Sigma, etc., which has helped establish India as a credible sourcing destination. As of December 2005, over 400 Indian companies had acquired quality certifications. Of the total 117 companies in the world certified at Level 5 of the SEI-CMM, 82 (65 percent) are Indian companies.

Besides this, so far as employment generation is concerned, the total number of IT and ITES-BPO professionals employed in India is estimated to have grown from 284,000 in 1999-2000 to 1,287,000 in 2005-06, more than 230,000 last year alone. In addition, Indian IT-ITES is estimated to have helped create an additional 3 million job opportunities through indirect and induced employment. Indirect employment includes expenditure on vendors including telecom, power, construction, facility management, IT transportation, catering and other services. The growth of the sector has led to tremendous pay-offs in terms of wealth



creation and generation of high quality employment. Market capitalization values of leading Indian IT companies now exceed those of global competitors (even though the latter may have higher revenues), and the exports segment of the Indian IT-ITES sector directly employed over 920,000 people in 2005-06. In addition to the direct economic impact, growth of this sector has also indirectly contributed to economic and employment growth in other parts of the economy such as the increased demand for commercial and residential real estate, catalyzing urban development and playing a significant role in making demand for other commercial services such as retail, hospitality and transportation etc.



India's success in the export of Information Technology (IT) software and related services over the past decade remains unparalleled. Total export revenue earned by this sector has grown from INR 6,723 crore (US\$ 1.8 billion) in 1997-98 to INR 104,500 crore (US\$ 23.4 billion) in 2005-06 and are forecast to reach INR 139,700 crore (US\$ 30.5 billion) in 2006-07. Today, India is regarded as the premier destination for the global sourcing of IT and ITES. India now accounts for 65 percent of the global market in offshore IT and 46 percent of the ITES market. A majority of the Fortune 500 and Global 2000 corporations are sourcing IT-ITES from India.

With only 10 percent of the US\$ 300 billion market potential addressed so far – there is significant headroom for growth. Further, with the global off shoring market continuing to grow rapidly, as the proven benefits of off shoring (also termed global sourcing or global delivery) induce more and more companies to adopt these practices and providers develop the capabilities to offer more sophisticated products and services, as the size of the overall pie is also expanding, however there is a 'make or break' opportunity, which is capable of catapulting us into a high growth orbit, on the fast track to becoming a developed nation. This opportunity will not last forever. Given that we are closely

chased by countries such as Russia, Philippines, South Korea, Ireland, China and few others in East Europe to grab a piece of this pie, we may have a lead of about 5-10 years over these countries. India is fundamentally advantaged and uniquely positioned to sustain its global leadership position, grow its offshore IT-ITES industries at an annual rate of 24-25 percent, sustain nearly 10 million jobs and generate export revenues of about US\$ 86 billion by 2012. Additionally, this export growth can be further accelerated through deep and enduring innovation by industry participants. Such extensive innovation could generate an additional US\$15-20 billion in export revenue over the next five to ten years.

Key service lines, vertical markets and new emerging areas identified include: (1) Service lines – (R&D and engineering services, consulting services, system integration, application development and maintenance, traditional IT outsourcing, horizontal services (finance accounting and administration, customer interaction services, human resource administration, research etc.), (2) Verticals includes : (banking, insurance, manufacturing, pharmaceuticals, travel and hospitality, animation, media and entertainment), (3) Areas for focussed research: (security,



mobile and communications, health, biotechnology and life sciences, energy and environmental protection and nano technology).

The benefits of global leadership in these knowledge industries go far beyond the economic dimensions. As major global companies offshore more mission-critical work to India, their dependence on India increases, giving our country significant strategic leverage.

Achieving these ambitious outcomes will require breakthrough collaboration amongst industry players, central and state governments, industry associations and academia – to ensure that appropriate actions required to maximize the global sourcing market potential and sustain India's superiority as the preferred sourcing destination are executed in a timely manner.

The idea of setting up dedicated Software Technology Parks was born in the wake of the policy adopted in 1986 by the Government of India, identifying IT as a potential growth driver and focusing on "Software Exports, Software Development and Training" as a key area for strategic development. Further identification by the Government of the factors hindering the growth of the software industry, led to the creation of the "Software Technology Park" (STP) scheme in order to encourage and enhance software exports from the country.

To achieve the above goals, a suitable framework was designed based on key aspects such as:

- Simplification / rationalization of procedures;
- Providing single-point contact services to the industry;
- Providing basic amenities needed for export operations with very short gestation periods; and
- Sharing of captive infrastructure facilities like computing resources

and data communication services in a cost-effective manner.

The framework was evolved in a manner aimed at facilitating the software export industry in general and Small and Medium Enterprises (SMEs) in particular, thereby accelerating the economic growth of the country by maintaining a competitive edge in the global market. Software Technology Parks of India (STPI) was set up to implement the STP scheme for the promotion and development of software industry and enhancement of software exports by providing infrastructure facilities including High Speed Data Communication (HSDC) links.

### STPI : The Background

Software Technology Parks of India was established and registered as an Autonomous Society under the Societies Registration Act 1860, under the Department of Information Technology, Ministry of Communications and Information Technology, Government of India on 5<sup>th</sup> June 1991 with an objective to implement STP/EHTP Scheme, set-up and manage infrastructure facilities and provide other services like technology assessment and professional training.

### Objectives of the Society

The objectives of Software Technology Parks of India are:

- (a) To promote development of software and software services;
- (b) To provide statutory services to the exporters by implementing STP/EHTP Scheme;
- (c) To provide data communication services including various value added services to IT industries and corporate houses;
- (d) To provide Project Management and Consultancy services both at national and international level;



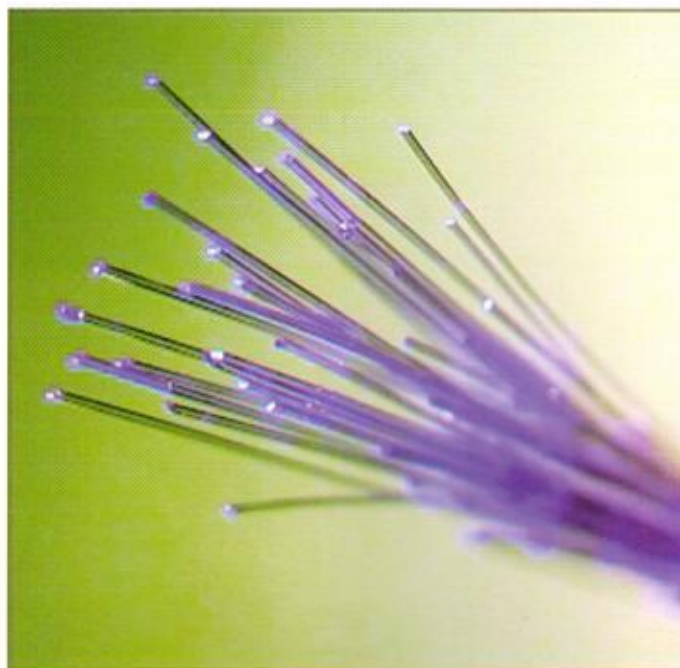
- (e) To promote small and medium entrepreneurs by creating a conducive environment in the field of Information Technology; and
- (f) To promote Bio-informatics/Bio-technology, Nano Technology, industries by providing incubation and other infrastructural and statutory support.

Specially designed for the development and export of computer software, the STP scheme is essentially an export-oriented scheme with focus on quality initiatives and facilitates export of professional services as well. This scheme is unique in its nature as it focuses on one product/sector i.e., computer software. The scheme integrates the concept of 100 percent Export Oriented Units (EOUs), Export Processing Zones (EPZs) of the Government of India and the concept of Science Parks/Technology Parks, as operating elsewhere in the world.

A distinctive feature of the STP/EHTP scheme is that it provides Single-Point Contact Services for member units, enabling them to conduct exports operations at a pace commensurate with global standards.

#### Highlights of STP Scheme

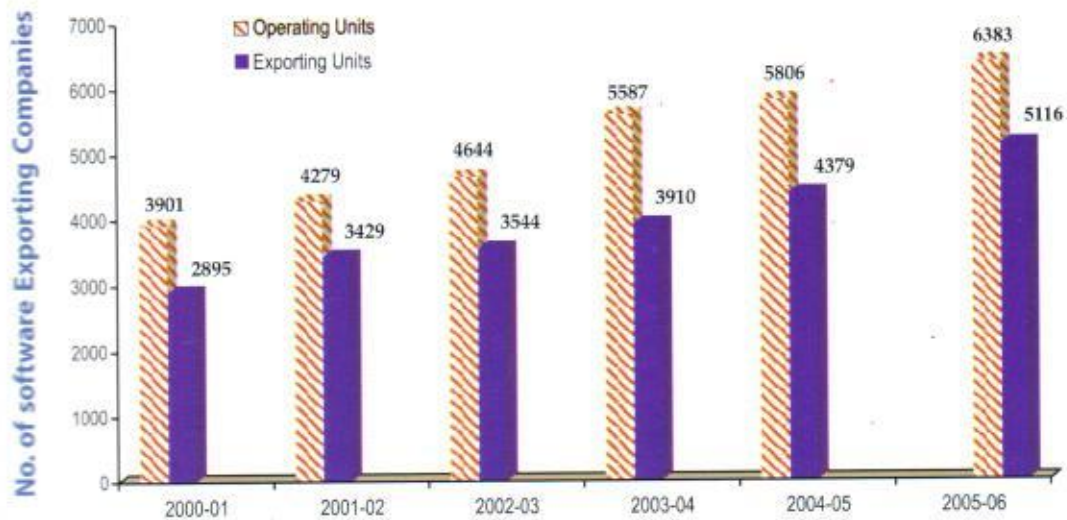
- Approval under single window clearance mechanism;
- 100% foreign equity permitted;
- Goods imported / procured locally by the STP units are completely duty free;
- Second hand capital goods may also be imported;
- Sales in the domestic market is permissible up to 50% of the export;
- Income tax benefits under sections 10 A / 10 B of Income Tax Act;
- Minimal Export Obligation with positive Net Foreign Exchange.





## STP Units

During the year 2005-06, 1052 new units were registered under STP Scheme. As on 31st March 2006, 6383 units were operative out of which 5116 units were actually exporting. The remaining units are at various stages of gestation as the scheme allows three years for companies to start commercial production. The growth in the number of operating and exporting units during the last 6 years is as under:





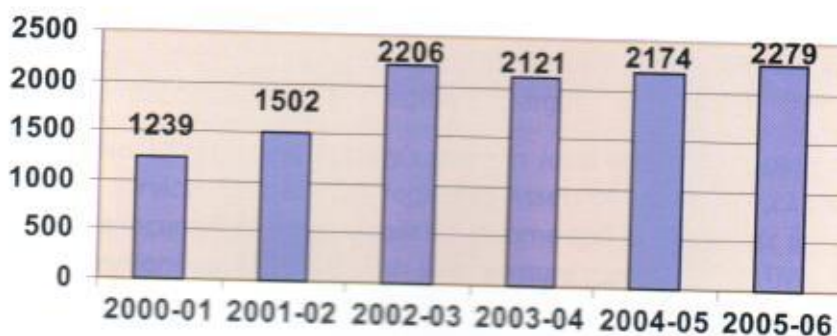
## Exports

There has been an impressive 36.40 per cent increase in software exports through STPI units in the year under review, from Rs74,019 crore in 2004-05 to Rs 100,965 crore during 2005-06. At the national level, STPI units account for around 97% per cent of software exports – out of the total national figure of Rs 104,540 crore, STPI units export accounted for Rs 100,965 crore to the overall export revenue from software operations in the country. State wise details for the last three years are as under:

(Rs in Crore)

SN	Name of the State	2003-2004	2004-05	2005-06
1	Karnataka	18100	27600	37000
2	Tamilnadu	7621	10790	13960
3	Maharashtra	8518	11542	15500
4	Andhra Pradesh	5025	8270	12500
5	Haryana	4292	5953	8358
6	Uttar Pradesh	2750	3825	5476
7	Delhi	2398	2453	3520
8	West Bengal	1600	2000	2500
9	Orissa	319	400	465
10	Kerala	212	270	452
11	Madhya Pradesh	102	140	189
12	Gujarat	141	187	247
13	Punjab	182	267	182
14	Rajasthan	130	200	271
15	Chandigarh	39	84	294
16	Pondicherry	22	30	40
17	Himachal Pradesh	5	1	1
18	Uttaranchal	1	6	8
19	Jammu & Kashmir	1	1	1
	<b>Total</b>	<b>51458</b>	<b>74019</b>	<b>100965</b>

## Exports made by EHTP Units

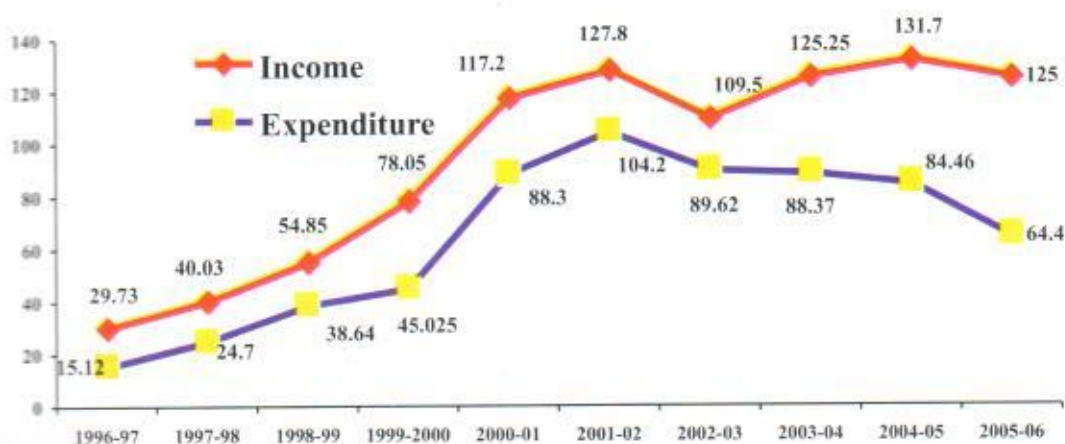




STPI's total revenue generation (audited) in FY 2005-06 is Rs. 125 crore; revenue expenditure is Rs. 64.40 crore with an operating surplus of Rs. 60.6 crore. Depreciation for the FY 2005-06 is Rs 15.42 crore and the net surplus after depreciation is Rs 45.18 crore.

#### STPI's financial performance:

STPI has shown an incremental growth trend in terms of revenue generation. From total revenue of Rs 125.25 crore in FY 2003-04, the total revenue income has increased to Rs 131.78 crore in FY 2004-05. During FY 2005-06 the total revenue income has registered Rs. 125 crore. The following graph indicates the trends of revenue and expenditure.





One of STPI's remarkable contributions to the software-exporting sector is provision of High-Speed Data Communication (HSDC) services. SoftNET, state-of-the-art HSDC network, designed and developed by STPI is available to software exporters at internationally competitive prices. STPI has set up its own International Gateways at 45 locations for providing HSDC links to the software industry.

Local access to International Gateways at STPI centres is provided through Point-to-Point & Point-to-Multipoint microwave radios for the local loop, which has overcome the last mile problem and enabled STPI to maintain an uptime to the tune of 99.99%. The terrestrial cables (fiber/copper) are also used wherever feasible. These communication facilities immensely contribute to the development of offshore software activities and act as the backbone for the success of these enterprises.

STPI is having working arrangement with major international telecommunication operators, namely: AT&T, MCI, Sprint, British Telecom, IPSTAR, Thaicom and premium satellite service providers like Intelsat, New Skies Satellite etc.

STPI provides the following HSDC services through its network:

- International Private Leased Circuits (IPLCs);
- Shared Internet Services;
- VSAT Services;
- Value added services;

#### SoftPOINT

The SoftPOINT service is the provisioning of "International Private Leased Circuit" (IPLC). IPLCs are digital circuits available for international data communications, which are used for data transmission, communication etc. Secure and exclusive to the user, IPLCs are ideal for companies that have high volume of international data transmission.

It provides efficient, reliable and secure Point-to-Point connection to business clients 24 hours a day, anywhere in the world. Wide range of data transmission speeds further allow expanding the services as required. The services are also offered on Satellite and Fiber.

#### SoftLINK

Internet is now emerging globally as the principal medium of communications for every country. An exceptional growth can be seen in the percentage of people wanting to get connected to the web. Quality Internet connectivity has become a necessity for software exporters and many software enterprises work on a Global IP Platform.

SoftLink is a service offering Internet access on a shared and dedicated basis. The service was launched to cater to the rising demands of the industry for better quality and committed services. Today SoftLink services enjoy a large customer base amongst STPI's datacom services.

#### International Fiber Capacity

STPI has acquired International & Domestic fiber bandwidth, in order to meet the customer demands for the services on Fiber. With this, STPI is able to provide Internet Private Leased Circuit (IPLC) & IP services on fiber.

STPI is offering IPLCs on full circuit basis completely on fiber between an Indian company and USA customers with attractive tariff. As it is one stop solution to the customer, it facilitates single point of contact, ease of coordination. Implementation or deployment of the service is faster when compared to conventional bilateral services. The up time in these services is very high with minimal restoration time. The bandwidth is provided in multiples of nx64Kbps, nxE1 or 1xDS3.



To provide better Quality of Service (QoS) to the customers in terms of latency and reliability, STPI is tied up with Tier – 1 Service providers in USA for Internet backbone. The customers who are availing STPI's Internet Service get connected to Tier – 1 Service provider's backbone in USA through STPI's Internet Gateway. The bandwidth is provided in multiples of nx64Kbps or nxE1.

#### Access Network/ Last Mile Connectivity (Local Loop)

With the evolution of the IT industry in the early days, there was an escalated demand for greater bandwidth. While international bandwidth was available, there was a shortfall in the last mile connectivity. To address this shortfall, STPI has set up its own digital Microwave networks using Point-to-Point and Point-to-Multipoint microwave networks, which cater to the primary needs of the customers. With the addition of Point-to-Point radio networks, the network was further strengthened enabling the delivery

of a 2 Mbps, Nx E1 links over the last mile under the STPI's overall control.

Besides last mile connectivity on radio, STPI also provides the last mile on fiber wherever feasible.

#### Leased Internet Access Using ISDN Lines

STPI also provides Internet Services to the customers through ISDN. This service is presently available for ISDN BRI and leased connection is for 64 Kbps or 128 Kbps. ISDN services are also sometimes used as a backup to the leased line connectivity.

#### Other Value Added Services

Web hosting services, Network Consultancy, Roof Top Solution, Collocation of Servers etc., are some of the other value-added services provided by STPI to the constituent companies, apart from IPLC and Internet services.



STPI has already set up 47 STPI Centres across the country. During the year 2005-06, STPI has set up two new Centres including High Speed Data Communication facility at Jodhpur (Rajasthan) and Siliguri (West Bengal).

To facilitate start-ups and Small and Medium Entrepreneurs (SMEs), STPI provides incubation facilities at all its major centres. These facilities include ready-to-

**STPI in North Eastern States:** STPI has three fully operational centres at Guwahati, Imphal and Gangtok. These centres are equipped with satellite based International Gateways and incubation facilities for the SMEs. In addition, STPI has got a point of presence at Duliajan in the Upper Assam region inside the complex of Oil India Ltd. Through these facilities, STPI is providing high-speed data communication services. STPI's



use built-up space with plug-and-play amenities along with datacom connectivity and power backup, enabling new units to commence their operations with minimum gestation period and least upfront costs. So far, STPI has provided nearly 3 lakh sq. ft. of incubation facilities through its centres located across the country.

presence in the North East has prompted organized business activities in the IT sector. Earlier, PC trading was the main IT business, however with the presence of STPI, 40 units have been registered all over the North East engaged in IT/ITES activities.



### (A) STPI, BANGALORE

#### Consultancy Services

#### CCC Network –Present Project

This project envisages networking of Check Posts belonging to various departments like Commercial Taxes, Forest Department, RTO and Department of Excise. Implementation will involve a setup of one pilot site further expanded to 26 locations across the state. This integrated check post will reduce the time involved to inspect vehicle and to bring in the transparency in commodities checking.

#### Status

STPI is in the design stage of the network.

#### STPI's Role

- Project Management and consultation;
- Identification of Infrastructure and their procurement;
- Coordination for Licensing and Regulatory Activities;
- Implementation of entire network;
- Operations & Management of the network.

#### 'NIRMALA NAGARA' PROJECT

'Nirmala Nagara' project envisages creation of e-governance system for the payment of Property Taxes, attending to Public Grievances, issue of Birth and Death certificates, collection of Water Tax, issue of Trade Licenses, monitoring ward works and accounts coming under the jurisdiction of various Municipal Corporations across the state of Karnataka.

#### STPI's role

STPI-B has to provide Project Management Consultancy services for Data Centre for this project.

#### Status

STPI-Bangalore has submitted the proposal and received the order for carrying out feasibility analysis for WAN connectivity and the same was submitted to DMA. Further STPI was issued an order to provide offsite O&M support for the Mini data center at Unity building where the pilot servers are maintained. Besides, DMA asked STPI to do POC(proof of concept) and analyze the online data .

#### LOCAL AND WIDE AREA NETWORKS FOR KARNATAKA STATE FINANCIAL CORPORATION (KSFC)

Karnataka State Financial Corporation (KSFC), Bangalore is the premier fast track term lending financial institute in the country under the state Government of Karnataka. KSFC gives financial assistance to set up tiny, small, medium and large scale industrial units in the Karnataka state.

Karnataka State Financial Corporation has requested STPI to provide the Consultancy services to revamp the building LAN, wireless LAN (optional), designing of WAN, video conferencing solution, IT infrastructure & related software application upgradation and UPS requirement.

#### STPI's role

STPI-B has to provide Project Management Consultancy services in identifying right technology and economical solution to revamp the building LAN, explore the possibility for wireless LAN, designing of the WAN network, video conferencing solution and IT infrastructure sizing and up gradation plans for software application and UPS at Head Office located in Bangalore.

#### Status

Currently STPI-B is in the process of preparing its feasibility study report and proposal.



## NATIONAL INSTITUTE FOR SMART GOVERNMENT (NISG) Status

National Institute for Smart Government (NISG), Hyderabad is a not-for-profit company incorporated in 2002 with NASSCOM (National Association of Software and Service Companies), Central and State governments being the principal promoters. NISG is being shaped as an institution of excellence in the area of e-Governance with focus on developing appropriate architectures and standards, providing high-level consultancy services and capacity building at the national level. NISG is constituted under a Public Private Partnership model with a view to combining the immense potential and resources of the private sector with the principles of accountability and transparency of the public sector. The goal of NISG is to lead the nation to a preeminent position in providing integrated online services to the citizens and businesses.

National Institute for Smart Government (NISG), Hyderabad has requested STPI to provide consultancy services to set up Programme Management Unit (PMU) for the National e-Governance Plan at DIT, Electronics Niketan, New Delhi. This project has planned in two stages; one is general infrastructure and second is IT infrastructure.

### STPI's role

STPI-B has to provide Project Management Consultancy services in identifying right technology and economical solution to procure IT infrastructures like Laptops, desktops, projectors, fax & printers, video conferencing solution, servers, software packages which includes project management tool. STPI will support in configuring the servers and identifying the servers and related applications along with the vendor.

Currently this project is under progress, total project may get over by the end of May 2006.

## KARNATAKA STATE WIDE AREA NETWORK (KSWAN)

The GOK has setup the state Data center in Bangalore and intends to roll out e-governance applications upto the village/hobli level. In order to facilitate the rollout, GOK has identified setting up the core network connectivity as a mission mode project. The proposed state wide area network envisages establishing video, voice and data communication across the state, district and taluk using hybrid technologies like leased lines, VSAT, Wi-Fi, Wi-Max etc.

### Status

STPI has bid for the tender for consultancy services for Karnataka State Wide Area Network (KSWAN). The tender evaluations have been completed and STPI has been selected in the tender. The formal orders are expected by 8th May 2006.

## BANGALORE IT.IN 2005

Asia's largest IT and Telecom event – Bangalore IT in 2005- an initiative of the Karnataka Government in partnership with Software Technology Parks of India Bangalore (STPI-B), was inaugurated by Sri Dharam Singh, the Chief Minister of Karnataka.

Software Technology Parks of India has been regularly participating in Bangalore IT.in since 1998. During the year 2005, we were the co-host of the event.

About 300+ companies, 15 countries and 15 states participated in the event. Around 160,000 general visitors and 50,000 business visitors visited the show.



## STPI PAVILION AT BANGALORE IT.IN

STPI had taken a whole pavilion of 400 Sq Mtr. (Built up area) under name "STPI" for STPI member units. The objective in doing so was to provide ample opportunity to the units, especially the SMEs, to grow and showcase their strengths & achievements and promote their products and services to the visiting Business Delegates and General Public. More than 40 stalls were built in STPI pavilion.

India," "Innovating in India for India by India" in association with Tiecon and "Accelerating Technology Incubation in the Semiconductor Space" by ISA.

### (B) STPI, Maharashtra:

- STPI Mumbai center has participated in PRAVASI BHARTI 2005. Pravasi Bharti is an important national event and is inaugurated by Hon'ble Prime Minister of India Shri Manmohan Singh. This



## CONFERENCES & TRADE SEMINARS

The event also featured 6 major conferences covered in 4 days which attracted over 1500 conference delegates for the sessions. STPI-B had coordinated for all these conferences in association with Event Managers and GOK. Highlights of this year's event was Conferences and Seminars on "Beyond Bangalore," "Emerging New IT Clusters," "IT Clustering in the UK," "IT Services Management," "HR in IT: Managing People – Driving Business," "Bridging Barcelona and

event is specially conducted for Non Resident Indians with focus on various development initiatives in India.

- In Information Technology, STPI has highlighted the initiatives for Software and Hardware companies. Also, the initiatives of Dept of Information Technology were disseminated. Several VVIPs, Chief Ministers of various states, other Ministers and Delegates from several countries visited our Stall.



- STPI Mumbai organized VISA procedures in USA through a US based organization to give the overview of changes in the procedures of issue of VISA. Nearly 75 STP units and students attended this program.
  - STPI Mumbai organized a seminar on TRANSFER PRICING. Various regulations and implications of Transfer Pricing were explained and discussed. More than 100 delegates participated in the seminar.
  - STPI Aurangabad Centre participated in the conference on Opportunities in ITES hosted by Software Industries Association of Aurangabad. The conference was well attended by the local youth, University officials and Software units of Pune and other cities.
- (C) STPI, CHENNAI**
- STPI-Chennai has organized the preliminary discussions with the IT industry and the Department of Information Technology for the formation of IIIT (International Institute of Information Technology) in Chennai on 29.08.05.
  - Mr. Bill Gates, CEO, Microsoft has visited Chennai on 08.12.05. STPI Chennai has coordinated the meeting of the Hon'ble Minister, MCIT with Mr. Bill Gates, during his visit to Chennai.
  - A high level delegation led by Ms. Ulrica Messing, Hon'ble Swedish IT Minister visited Chennai on 26.09.05 and had a meeting with Hon'ble Minister of MCIT and CEOs of few Indian IT companies at Tidel Park.



STPI-IT Park at Coimbatore inaugurated by the Hon'ble MCIT on 06.08.2005.

- OPEN HOUSE MEETING is conducted in Mumbai, Pune, Aurangabad, Nagpur and Nasik cities. Several STP units attended the meetings. Points of the meetings are forwarded to our HQ for addressing at appropriate authorities.
- Entire event was coordinated by STPI-Chennai.
- STPI-Chennai has organized a meeting with the IT captains from the mobile technology segment with



the delegation from Yokosuka Research Park (YRP), Japan on 15.12.05.

- Hon'ble Minister, MCIT has laid the foundation Stone for the STPI facilities center at Chennai on 10th February, 2006. Approximately 1.0 lakh sq.ft. of state of the art incubation space is under construction and expected to be completed by December 2006.
- A two day seminar on Embedded System in Automotive & Industrial
- STPI-Chennai has organized seminars on Enhancing Students Absorbability through PSP an Overview Seminar & Discussion on Industry – Institute Partnership was held in Trichy in association with Software Quality institute Chennai.
- Conducted a Seminar & Selection of students for Medical Transcription Business and e-Publishing at Chennai, Vizhupuram, Namakkal, Trichy in association with e-Mitraa & e-Lipi the consortium nurtured by STPI-Chennai.



automation organized by STPI Chennai and ESAI, Embedded System Association of India (formerly EFI) on 24th & 25th February, 2006.

- STPI Chennai has coordinated the formation of eWit (Empowering Women in Information Technology) for better participation of Women in IT and organized a meeting on Enhancing the Share and sustainability of Women in Information Technology on 8th March, 2006 (World women's Day).
- Conducted workshop on BS7799 the OCTAVE Risk assessment Methodology for the IT industry on 14.09.05 in association with SISA, Bangalore.
- Organized a one day workshop for IT industry on "Towards Zero Defect delivery, the PSP/TSP way" in association with SQI on 23.03.06.
- Participated in India soft 06 conducted during the month of February, 2006.
- Visit of Mr. Robert Bosch to STPI IT Park Coimbatore and MOU signing of CTS to take up space in the IT Park.



#### (D) STPI, NOIDA

- **Development and Marketing Activities for "Trade Net Portal"**

STPI – Noida has launched TradeNet Portal in March-2006. STPI being neutral player has come up with idea of an electronics marketplace – TradeNet for SMEs in IT and ITES, so they can come together and share the benefits of the business delivery model. Trade Net provides a simple, convenient, and automated solution to find, evaluate, buy, sell bid online, manage and pay online for outsourced services, delivering compliance, visibility, performance improvement and savings.

- **Publication of Quarterly Newsletter for promoting "Trade Net Portal"**

For dissemination of information among Trade Bodies, IT/ITES and STPI-Centers, a quarterly newsletter for promoting Trade Net is designed by STPI-Noida. Its inaugural Volume – 1 is titled as "Future of SMEs in BPO" which is focused on those SMEs who are venturing into BPO Sector.

- **Participation in WASME 2005 – World SME convention (the XVth International Conference in Romania)**

STPI-Noida presented a paper in National Council of Small and Medium Private Enterprises in Romania (CNIPMMR) under the aegis of World Association for Small and Medium Enterprises (WASME) organized a conference with a main theme "SMEs International and transition to the knowledge-based economy" during 15th – 18th May 2005.

The convention was of extreme importance, being designed as a

forum for discussion experiences, best practices, initiatives and mechanisms for supporting SMEs.

- **Participation in IET Exhibition cum Conference 2005.**

#### (E) STPI, HYDERABAD

- On 27th January 2006, a Road show was held at JNTU Kakinada to explore the potential of IT Industry at Kakinada, East Godavari district, Andhra Pradesh.

- Fourth Pravasi Bharatiya Divasa (PBD) was held in Hyderabad from 7-9 January, 2006 at the Hyderabad International Convention Centre (HICC).

- STPI-Hyderabad participated in GITEX, held on 11-13<sup>th</sup> January, 2006 at Hyderabad International Convention Centre (HICC).

- As a promotional and branding initiative STPI, Hyderabad in Association with the State Government of Andhra Pradesh has released a CD to highlight the IT Industries performance in the State of Andhra Pradesh. This would benefit to showcase the contribution made by STPI, Hyderabad for further investments and growth of IT Sector in the State.

#### (F) STPI, ROURKELA

The center has been promoting IT in this region by organizing various seminars and workshops from time to time including Career fair with Internet mela, seminar on Looming Security Challenges, workshop on Cisco networking. The STPI Patna and STPI Ranchi project implementation is successfully looked after by this center.

#### (G) STPI, RANCHI

STPI Ranchi center is operational since January 2004 with fully functional HSDC facility. Now the STPI International



Incubation Facility Center (IIFC) building construction is complete and the facility is ready for inauguration. The STPI Ranchi IIFC is having 150-seater incubation with modern computing facility, office automation, business center and high-speed data communication.

The ready to use facility is in high demand as the unit gets high end computing facility, server facility, 24 hour electricity with DG backup, 24 hour security, common office facilities like all types/sizes color/black & white printer/plotter, EPABX, Fax, Copier, Video conferencing, good working environment, refreshment and recreation facility under one roof. Such modern infrastructure will enable the start up units to start their business with nearly zero capital investment and operate from day one.

#### (H) STPI, Kolkata

- **Inauguration of STPI-Siliguri:** STPI-Siliguri was inaugurated on 14th, February 2006 by Hon'ble Minister, Shri. Manabendra Mukharjee, Information Technology and Environment Depts, Govt. of West Bengal.
- **STPI-Kolkata Participated in Infocom2005 (December 7-11,2005):**

Infocom brought together the country's leading software, IT, manufacturing and telecom companies under one roof. Infocom is the largest congregation of IT specialists, key policymakers and industry leaders in India. The conference was attended by more than 2000 delegates, while the

accompanying exhibition drew more than 1,50,000 footfalls.

#### (I) STPI, Bhubaneswar

- STPI-Bhubaneswar started first commercial VSAT services in the State and bagged a couple of prestigious VSAT projects. STPI has successfully implemented VSAT Networks at 15 locations of Orissa Mining Corporation (OMC), Bhubaneswar for roll out of their ERP Projects where all of their remote mines are connected with their Head Quarter, Bhubaneswar as per their "Go Live Project".
- STPI-Bhubaneswar has also successfully completed VSAT connectivity of connecting all 30 district Head Quarters of Orissa for Orissa Primary Education Program Authority (OPEPA) for their "e- Shishu Projects".
- Conducted Workshop on "International Call Centre & BPO" for facilitating SMEs and start up units during the year 2006.
- During this period, a new infrastructure was added in STPI facility. An Incubation Centre comprising 10 modules of different sizes equipped with Internet, UPS, EPABX, Access Control and other modern facilities was made operational at Fortune Towers Office. The facility got good response from industry as the Incubation Centre is 100% occupied by Small STP units.



**National Data Centre Project- Lao PDR      Status**

Under the bilateral cooperation agreement on ICT between Government of India and Government of LaoPDR, various ICT projects have been taken up in Lao PDR with financial and technical assistance from India. National Informatics Center (NIC) was the nodal agency for establishing National data center at Vientiane, LaoPDR which was one among the agreed cooperation.

**STPI's Role**

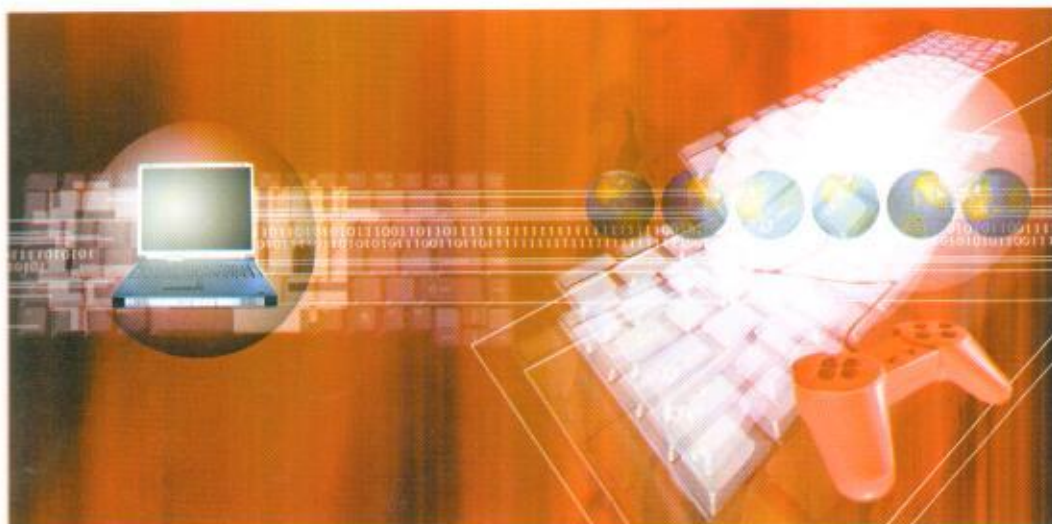
STPI acts as implementing agency to setup National Data Centre at LaoPDR.

STPI carried out the feasibility study at Lao PDR for establishing the Data Centre. Subsequent to the Feasibility Study and its acceptance by NIC, STPI initiated the procurement through International Tendering. The tendering was completed during the year 2004-05 and the project implementation was started in the month of March 2005. The project for setting up of National Data Centre at Lao PDR was completed and made operational during the month of June, 2006.





- The Department of Information Technology (DIT) and the Department of Biotechnology (DBT), Government of India (GOI) are promoting India as a global hub for IT solutions (products and services) within the health sciences sector by encouraging activities in the Bio-IT sector.
- The objective of setting up the Bio-IT Park is to address the IT related needs of the health sciences industry and to attract investments (domestic and foreign) in the related fields. STPI has been identified as a nodal agency by DIT for implementation of the project.
- The Bio-IT Park is being implemented in the form of Public Private Partnership model. The private promoter would be a majority stakeholder in the park. The STPI on behalf of DIT and Dept of Biotechnology would be a minority stakeholder of the park. The concerned State Government would also be a stakeholder in the park. The park is proposed to be set up in an area of around 100 acres.
- The selection of the private promoter to partner with STPI for setting up of Bio-IT Park has been undertaken through a two stage selection process of RFQ (Request for Qualification) and RFP (Request for Proposal). The selection process has since been completed and the Evaluation Committee has short listed the bidder to partner with STPI for setting up the park.



India.in



STPI is implementing the project for 'India.in' portal and associated services including free email and web hosting services. The free e-mail service under the India.in portal would be provided in Indian regional languages along with Hindi and English.

#### Objectives of India.in

www.india.in is the portal of choice for all those seeking India related information. It will be a citizen centric portal offering citizen centric services like Free E-mail, Basic Web hosting services.

- To provide cyber identity to every citizen of India irrespective of English literacy.
- To provide free web-based my name@india.in email services that would give visibility and Indian identity to the Indians in cyberspace.
- Economic development of the SME Community by offering low-cost business mail services, information repository, web-hosting, application/data hosting, content provisioning etc.
- The services will be menu/template driven based applications Hosting,

Communication tools, Shopping cart, Marketing tools, CRM making it hassle free for web business.

- The portal services would include menu/template driven based applications hosting, communication tools, shopping cart, marketing tools, CRM etc enabling it to provide hassle free environment for web business. The portal applications would include discussion forums, chat rooms, news updates, search engine and e-commerce functionality.

- STPI has formed a Joint Venture Company with Mahanagar Telephone Nigam Limited (MTNL), named MTNL-STPI IT Services Limited to implement the India.in portal and associated services. MTNL with its huge customer base would bring in the requisite expertise in management and servicing end users which is vital for the success of India.in.
- The necessary formalities for the creation and the Joint Venture has been completed and STPI is working in close co-ordination with MTNL to implement the portal and make it a success in achieving its objectives.





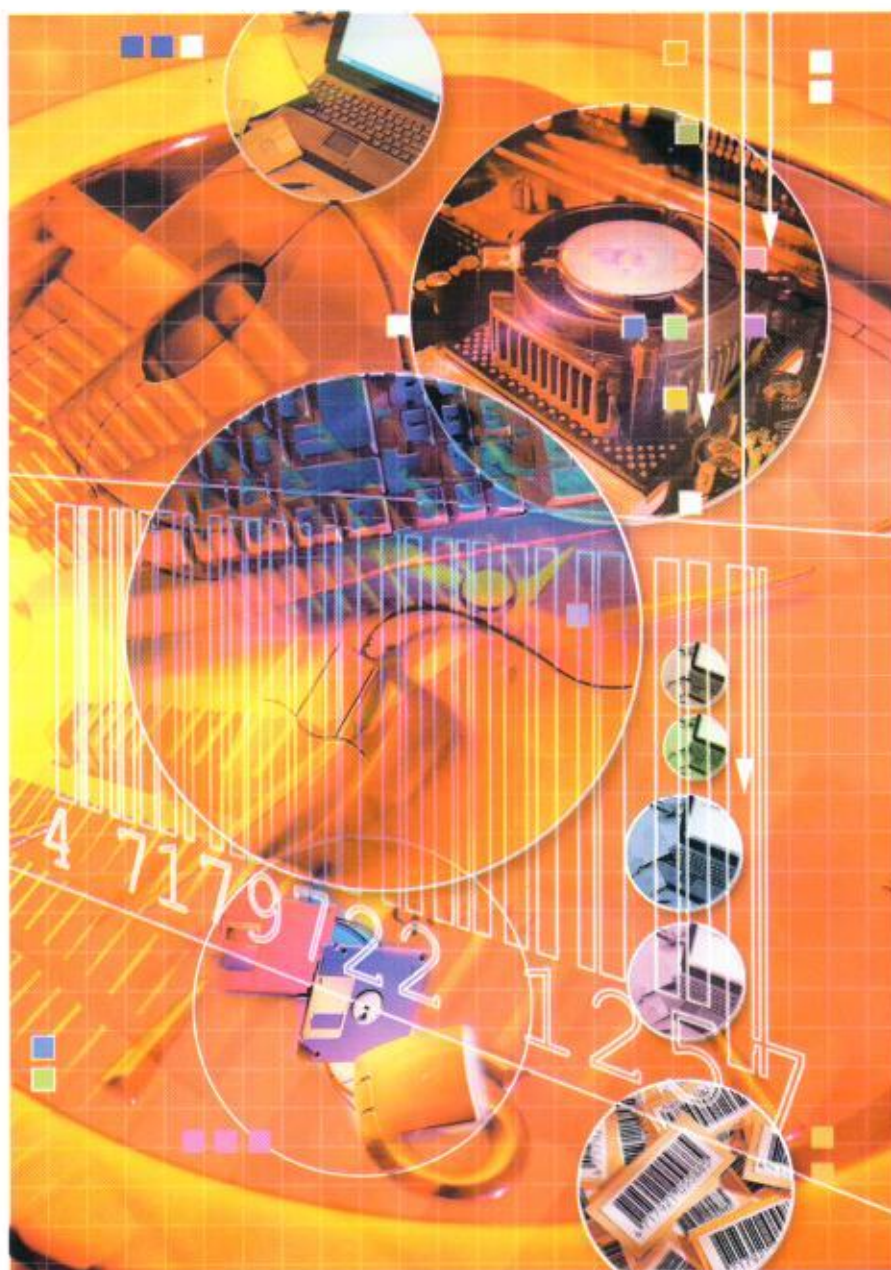
The Audited statement of accounts for the financial year 2005-06 is placed at Annexure-I.

### ACKNOWLEDGEMENT

The Council gratefully acknowledges the cooperation received from the various Ministries and Departments of the Government of India, Reserve Bank of India, various State Governments, Indian Missions Abroad, International Carriers, our bankers, Members of the STPI units, Software Industry Associations, and the Statutory Auditors. The Council also acknowledges the relentless efforts of the Staff of STPI in its successful working.

**(Dayanidhi Maran)**  
**Chairman,**  
**Governing Council**  
**Software Technology Parks of India**  
**and**  
**Minister for Communications and Information Technology**  
**Government of India**





Annexure -I

**ANNUAL ACCOUNTS  
FOR  
THE FINANCIAL YEAR  
2005-06**



## DOOGAR & ASSOCIATES CHARTERED ACCOUNTANTS

The Governing Council  
Software Technology Parks of India  
Electronics Niketan  
6 CGO Complex  
New Delhi-110003

We have audited the attached Consolidated Balance Sheet of Software Technology Parks of India as at 31st March 2006 and the annexed Consolidated Income & Expenditure Account for the year ended on that date incorporating therein the accounts of One Main Center and sub-centers under our jurisdiction audited by us and Nine main centers and Sub-centers under their jurisdiction audited by Branch auditors. The allocation of work amongst the auditors has been followed as per the directions in letter addressed to STPI, New Delhi by the Office of the Comptroller and Auditor General of India, New Delhi. These financial statements are the responsibility of the Society's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material mis-statement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

We report that:

[1] Reference is invited to the following notes:

- (i) Note No. 3 regarding income tax demand for Rs.0.39 crore in respect of Hyderabad Centre ;
- (ii) Note No.4 regarding demand for Rs.1.77 crore against tax for right to use raised at Noida Centre;
- (iii) Note No.9 regarding non reconciliation of W/T License Fees of Wireless Planning Co-ordination (WPC) payable to Department of Telecommunication;
- (iv) Note No.11 regarding provision for incentive of Rs.1.30 crore provided for the Financial year 2004-05 is subject to approval of Department of Information Technology, Ministry of Communication and information technology ;
- (v) Note No. 12 regarding demand by VSNL for Rs.2.55 crore on account of incremental billing for space segment charges.
- (vi) Note No. 17 regarding Society's share in Joint venture company M/s MTNL STPI IT Services Limited with regard to Assets of worth Rs. 4.22 crore (being amount incurred till date), Liabilities, Income and Expenses etc are subject to confirmation/reconciliation with joint venture partner M/S MTNL.

[2] (a) Subject to remarks in paragraphs 1(iii), 1(iv),1(v) and 1(vi) above, we have obtained all the information and explanations, which to the best of our

knowledge and belief were necessary for the purpose of our audit;

- (b) In our opinion, proper books of account have been kept by Software Technology Parks of India as required by law so far as appears from our examination of those books. The Branch Auditor's Report have been forwarded to us and have been appropriately dealt with;
- (c) The Consolidated Balance Sheet and Consolidated Income & Expenditure Account dealt with by this report are in agreement with the books of Accounts;
- (d) In our opinion and to the best of our information and according to the explanations given to us, the said accounts, read together with Accounting Policies "Schedule 15" and Notes on accounts "Schedule 16" thereon give a true and fair view: -
  - (i) In so far as it relates to the Consolidated Balance Sheet of the state of affairs of Software Technology Parks of India as at 31<sup>st</sup> March, 2006,
  - and
  - (ii) In so far as it relates to the Consolidated Income & Expenditure Account, of the Surplus for the year ended on that date.

**For DOOGAR & ASSOCIATES**  
CHARTERED ACCOUNTANTS

**MUKESH GOYAL**  
(PARTNER)  
M.No. 81810

Dated : 5th September, 2006  
Place : New Delhi





## ANNUAL ACCOUNTS

For the Financial year 2005-06

Based on the recommendations of the Comptroller & Auditor General of India (C & AGI), the statutory and branch auditors for STPI are appointed. The list of the same is as follows:

Name of the Centre	Auditor Company
Consolidation of A/Cs., Audit of Delhi(HQ, Noida, Mohali & Jaipur Units Indore, Srinagar), Lucknow, Dehradun, Shimla, Kanpur, Bhillai, Allahabad & Gurgaon	M/s. Doogar & Associates 13, Community Centre, East of Kailash, New Delhi - 110065
Bangalore, Hyderabad & Chennai	M/s. Ostawal & Jain 34, Keshava Nivas, 3rd Floor 1st main, Gandhinagar Bangalore-560009
Bhubaneswar & Guwahati	M/s Y. Pani & Co. A-1, Budha Nagar, Banaphool House, Bhubaneswar - 751006 Orissa
Pune, Navi Mumbai & Gandhinagar	M/s. Patankar & Associates "Ameya", 4 Anand Bagh Coop Hsg. Soc 999, Navi Peth Pune 411030 Maharashtra
Thiruvananthapuram	M/s. Ravi & Sabin No. 29, Subash Nagar, Airport Road, Thiruvananthapuram – 695008(Kerala)

## SOFTWARE TECHNOLOGY PARKS OF INDIA BALANCE SHEET AS ON 31st MARCH, 2006

(Amount in Rs.)

CAPITAL FUND AND LIABILITIES	Schedule	Current Year	Previous Year
Capital Fund	1	1,224,722,365	1,143,822,365
Reserves and Surplus	2	1,276,010,732	824,253,587
Earmarked/ Endowment Funds	3	127,179,586	129,190,036
Unsecured Loans and Borrowings	4	68,742,000	120,242,000
Current Liabilities and Provisions	5	703,305,695	558,838,479
<b>TOTAL</b>		<b>3,399,960,378</b>	<b>2,776,346,467</b>
<b>ASSETS</b>			
<b>Fixed Assets</b>			
Gross Block	6	2,167,491,544	2,088,586,520
Less : Depreciation to date		(1,766,722,780)	(1,613,490,645)
Net Block		400,768,764	475,095,875
Capital Work in Progress		114,998,924	36,907,450
		<b>515,767,688</b>	<b>512,003,325</b>
Investment in Joint Venture	7	42,183,534	-
<b>Current Assets, Loans &amp; Advances</b>	8	2,836,702,784	2,257,209,631
<b>Miscellaneous Expenditure</b> (to the extent not written off or adjusted)		5,306,372	7,133,511
<b>TOTAL</b>		<b>3,399,960,378</b>	<b>2,776,346,467</b>

Significant Accounting Policies 15

Contingent Liabilities & Notes On Accounts 16

As per our separate report of even date

For DOOGAR & ASSOCIATES  
CHARTERED ACCOUNTANTS

For SOFTWARE TECHNOLOGY PARKS OF INDIA

**Mukesh Goyal**  
Partner  
M.No.81810

**(S.N.Zindal)**  
Director General

**(Dr. Omkar Rai)**  
Director

**(A.K.Kapoor)**  
Chief Finance Officer

Place : New Delhi

Date : 5th September, 2006



## SOFTWARE TECHNOLOGY PARKS OF INDIA INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDING 31st March, 2006

(Amount in Rs.)

PARTICULARS	Schedule	Current Year	Previous Year
<b>INCOME</b>			
Income from services	9	1,100,197,009	1,211,258,792
Interest Earned	10	119,313,757	84,481,901
Other Income	11	26,218,418	13,899,571
<b>TOTAL (A)</b>		<b>1,245,729,184</b>	<b>1,309,640,264</b>
<b>EXPENDITURE</b>			
Data Link Charges		325,759,902	504,278,315
Establishment Expenses	12	97,820,787	101,496,657
Other Administrative Expenses	13	220,515,558	238,855,453
<b>TOTAL (B)</b>		<b>644,096,247</b>	<b>844,630,425</b>
Surplus before Depreciation ( A - B )		601,632,937	465,009,839
Less : Depreciation for the year		154,174,441	201,865,873
<b>Surplus for the year before Prior Period Adjustments</b>		<b>447,458,496</b>	<b>263,143,966</b>
Prior Period Adjustments	14	4,298,649	7,325,657
<b><u>BALANCE BEING SURPLUS CARRIED TO BALANCE SHEET</u></b>		<b><u>451,757,145</u></b>	<b><u>270,469,623</u></b>

Significant Accounting Policies 15

Contingent Liabilities & Notes On Accounts 16

**As per our separate report of even date  
For DOOGAR & ASSOCIATES  
CHARTERED ACCOUNTANTS**

**For SOFTWARE TECHNOLOGY PARKS OF INDIA**

**Mukesh Goyal**  
Partner  
M.No.81810

(S.N.Zindal) (Dr. Omkar Rai) (A.K.Kapoor)  
Director General Director Chief Finance Officer

Place : New Delhi  
Date : 5th September, 2006

**SOFTWARE TECHNOLOGY PARKS OF INDIA**  
**Schedules forming part of the Balance Sheet**  
**As on 31.03.2006**

**Schedule - 1**

**CAPITAL FUND**  
**GRANT IN AID**

(Amount in Rs.)

Particulars	Current Year	Previous Year
Balance at the beginning of the year	1,143,822,365	1,107,312,490
Add: Contribution towards capital fund	80,900,000	36,509,875
<b>Balance as at the Year End</b>	<b>1,224,722,365</b>	<b>1,143,822,365</b>



# ANNUAL REPORT 2005-06

## SOFTWARE TECHNOLOGY PARKS OF INDIA Schedules forming part of the Balance Sheet as on 31.03.2006

### Schedule - 2

#### RESERVES AND SURPLUS

(Amount in Rs.)

	Particulars	Current Year	Previous Year
1. Capital Reserve:	As per last Account	28,858,650	28,858,650
	Addition during the year	-	-
2. Income & Expenditure A/c	As per last Account	795,394,937	795,394,937
	Surplus for the year	451,757,145	524,925,314
		1,247,152,082	270,469,623
<b>TOTAL</b>		<b>1,276,010,732</b>	<b>824,253,587</b>

**SOFTWARE TECHNOLOGY PARKS OF INDIA**  
**SCHEDULES FORMING PART OF BALANCE SHEET AS ON 31.3.2006**

Schedule-3

EARMARKED / ENDOWMENT FUNDS

(Amount in Rs.)

Particulars	FUND WISE BREAK UP						
	Fund For Kanpur Centre	Fund For Chennai	Fund For Cyber Park Project	Fund For State Govt. Project	Project Disaster Recovery Unit	Current Year	Previous Year
a) Opening balance of the funds	-	60,000,000	19,001,425	690,450	49,498,161	129,190,036	131,057,098
b) Additions to the Funds:	-	-	-	-	-	-	-
1) Donations/ Grants	-	-	-	-	-	-	-
Total (a+b)	-	60,000,000	19,001,425	690,450	49,498,161	129,190,036	131,057,098
c) Utilisation/ Expenditure towards objectives of funds							
i) Capital Expenditure	-	-	-	-	-	-	-
-Fixed Assets	-	-	-	-	-	-	501,839
-Others	-	-	-	-	-	-	-
Total ( I )	-	-	-	-	-	-	501,839
ii) Revenue Expenditure	-	-	-	-	-	-	231,927
- Salaries, Wages & Allowances etc.	-	-	-	-	-	1,320,000	1,133,296
- Other Administrative expenses	-	-	-	-	-	-	-
Total ( II )	-	-	-	-	1,320,000	1,320,000	1,365,223
- Refund to Govt. Account	-	-	-	690,450	-	690,450	-
Total ( III )	-	-	-	690,450	-	690,450	-
Total ( I+II+III )	-	-	-	690,450	1,320,000	2,010,450	1,867,062
NET BALANCE AS AT THE YEAR END ( a + b - c )	-	60,000,000	19,001,425	-	48,178,161	127,179,586	129,190,036



## SOFTWARE TECHNOLOGY PARKS OF INDIA

### Schedules forming part of the Balance Sheet as on 31.03.2006

**Schedule - 4**

**UNSECURED LOANS & BORROWINGS**

(Amount in Rs.)

Particulars	Current Year	Previous Year
<b>1. State Government</b>		
(a) Government of Tamil Nadu	21,000,000	30,000,000
(b) Government of Kerala	30,000,000	30,000,000
<b>Total (A)</b>	<b>51,000,000</b>	<b>60,000,000</b>
<b>2. Other Institutions and Agencies</b>		
(a) Maharastra Industrial Development Corporation	7,500,000	50,000,000
(b) Electronics Corporation of Punjab	7,000,000	7,000,000
(c) Loan from Chandigarh Administration	3,242,000	3,242,000
<b>Total (B)</b>	<b>17,742,000</b>	<b>60,242,000</b>
<b>TOTAL (A+B)</b>	<b>68,742,000</b>	<b>120,242,000</b>

# SOFTWARE TECHNOLOGY PARKS OF INDIA

## Schedules forming parts of the Balance Sheet

### as on 31.03.2006

**Schedule - 5**

**CURRENT LIABILITIES AND PROVISIONS**

(Amount in Rs.)

Particulars	Current Year	Previous Year
<b>A. Current Liabilities</b>		
1. Sundry Creditors		
a) For Services	106,313,606	142,340,783
b) Others	25,879,254	3,787,128
2. Outstanding Liabilities	55,792,404	51,469,689
3. Project Advance	171,123,668	70,836,222
4. Other Current Liabilities	327,888,347	277,403,852
<b>Total (A)</b>	<b>686,997,279</b>	<b>545,837,674</b>
<b>B. Provisions</b>		
1. Gratuity	1,009,797	695,149
2. Accumulated Leave Encashment	14,894,335	12,305,656
3. Others	404,284	-
<b>Total (B)</b>	<b>16,308,416</b>	<b>13,000,805</b>
<b>Total (A+B)</b>	<b>703,305,695</b>	<b>558,838,479</b>



# ANNUAL REPORT 2005-06

## SOFTWARE TECHNOLOGY PARKS OF INDIA FIXED ASSETS SCHEDULE

### Schedules forming parts of the Balance Sheet as on 31.03.2006

(Amount in Rs.)

DESCRIPTION	GROSS BLOCK			DEPRECIATION			NET BLOCK	
	As on 01-04-2005	Additions	Deductions	As on 31-03-2006	Additions	Deductions	As on 31-03-2006	As on 31-03-2005
<b>A. FIXED ASSETS</b>								
1. Land								
(a) Freehold	20,047,172	562,600	-	20,609,772	-	-	20,609,772	20,047,172
(b) Leasehold	3,425,999	-	-	3,425,999	-	-	3,425,999	3,425,999
2. Building								
(a) Freehold	166,364,187	2,751,025	-	169,115,212	16,386,404	-	185,501,616	166,364,187
(b) Leasehold	15,704,506	-	-	15,704,506	866,407	-	16,570,913	15,704,506
(c) Temporary Structure	1,083,524	-	-	1,083,524	-	-	1,083,524	1,083,524
Computer & Peripherals	138,687,682	13,239,745	197,068	151,730,359	11,383,860	647	163,113,952	138,687,682
3. Electrical Equipments & Installation	136,621,585	7,151,261	361,337	143,411,509	13,775,114	-	157,186,623	136,621,585
4. Furniture & Fixtures	98,856,671	6,948,362	90,137	105,714,896	8,998,338	50,039	114,713,195	98,856,671
5. Fire Fighting Equipment	1,928,965	152,246	-	2,081,211	209,645	-	2,290,856	1,928,965
6. Office Equipment	44,206,337	3,892,293	212,460	47,886,170	4,491,791	199,284	52,178,677	44,206,337
7. High Speed Data Communication Equipment in transit	1,458,868,643	44,363,049	516,427	1,502,715,265	97,848,693	692,336	1,600,231,622	1,458,868,643
8. High Speed Data Communication Equipment	-	1,170,943	-	1,170,943	-	-	1,170,943	-
9. Vehicles	5,858	-	-	5,858	302	-	6,160	5,858
10. Other Fixed Assets	2,785,391	50,929	-	2,836,320	213,887	-	3,050,207	2,785,391
<b>TOTAL OF CURRENT YEAR</b>	<b>2,088,586,520</b>	<b>80,282,453</b>	<b>1,377,429</b>	<b>2,167,491,544</b>	<b>154,174,441</b>	<b>942,306</b>	<b>2,319,365,685</b>	<b>2,088,586,520</b>
Previous Year	2,005,315,155	85,452,058	2,180,693	2,088,586,520	201,865,873	1,101,646	2,290,293,147	2,005,315,155
<b>B. CAPITAL WORK IN PROGRESS</b>								
Previous Year	36,907,450	88,147,487	10,056,013	114,998,924	-	-	114,998,924	36,907,450
<b>GRAND TOTAL (A + B)</b>	<b>2,125,493,970</b>	<b>168,429,940</b>	<b>11,433,442</b>	<b>2,282,490,468</b>	<b>154,174,441</b>	<b>942,306</b>	<b>2,434,664,832</b>	<b>2,125,493,970</b>
Previous Year	2,028,679,323	110,260,119	13,445,472	2,125,493,970	201,865,873	1,101,646	2,328,461,492	2,028,679,323

**SOFTWARE TECHNOLOGY PARKS OF INDIA**  
**Schedules forming parts of the Balance Sheet**  
**as on 31.03.2006**

**Schedule - 7**

**INVESTMENTS IN JOINT VENTURE**

*(Amount in Rs.)*

Particulars	Current Year	Previous Year
MTNL-STPI IT Services Ltd	42,183,534	-
		-
		-
		-
<b>Total</b>	<b>42,183,534</b>	<b>-</b>



## SOFTWARE TECHNOLOGY PARKS OF INDIA

### Schedules forming parts of the Balance Sheet as on 31.03.2006

#### Schedule - 8

#### CURRENT ASSETS, LOANS & ADVANCES

(Amount in Rs.)

Particulars		Current Year		Previous Year
<b>A. Current Assets</b>				
1. General standby store/STPI books		1,461,409		1,713,073
2. Sundry Debtors				
a) Debts Outstanding for a period exceeding six months	107,446,345		135,196,289	
b) Others	148,066,011		102,462,655	
Less: Provision for Bad Debts	(47,567,770)	207,944,586	(42,429,690)	195,229,254
3. Cash balance in hand		194,068		175,721
4. Bank Balances with Scheduled Banks				
- On Current Accounts	46,614		9,797	
- On Savings Accounts	164,485,038		147,779,968	
- On fixed Deposits & Margin Money Accounts	2,265,946,432		1,693,870,357	
- On EEFC A/c	410,625		451,119	
- Cheques / DD in hand/in transit	3,013,703		31,409,443	
- Interest Accrued but not due	77,280,897	2,511,183,309	55,017,836	1,928,538,520
5. Stamps in Hand		155,857		163,879
<b>Total (A)</b>		<b>2,720,939,229</b>		<b>2,125,820,447</b>
<b>B. Loans, Advances And Other Assets</b>				
1. Loans				
a) Staff	3,391,709		3,802,399	
b) Others (specify)	888,017	4,279,726	1,095,699	4,898,098
2. Advances and other amounts recoverable in cash or in kind for value to be received :				
a) On Capital Account	18,726,200		18,364,068	
b) Prepayments	10,571,471		19,456,314	
c) Deposits	21,402,228		5,147,066	
d) Others	109,964,423		103,567,978	
	160,664,322		146,535,426	
Less: Provision for Doubtful Advances	(64,246,614)	96,417,708	(48,656,681)	97,878,745
3. Tax Deducted At Source		3,289,994		6,013,346
4. Security Deposit / Advance given		11,776,127		22,598,995
<b>Total (B)</b>		<b>115,763,555</b>		<b>131,389,184</b>
<b>Total (A+B)</b>		<b>2,836,702,784</b>		<b>2,257,209,631</b>

## SOFTWARE TECHNOLOGY PARKS OF INDIA

### Schedules forming parts of the Income & Expenditure Account for the year ending 31.3.2006

#### Schedule - 9

##### INCOME FROM SERVICES

(Amount in Rs.)

Particulars	Current Year	Previous Year
- Softpoint	99,201,521	187,677,764
- Softlink	418,226,940	502,151,418
- Statutory Charges	448,139,212	351,166,742
- Project & Consultancy	51,870,049	51,397,471
- Others	82,759,287	118,865,397
<b>Total</b>	<b>1,100,197,009</b>	<b>1,211,258,792</b>

#### Schedule - 10

##### INTEREST EARNED

(Amount in Rs.)

Particulars	Current Year	Previous Year
1. On Term Deposit - With Scheduled Banks	114,081,241	78,243,110
2. On Saving Accounts - With Scheduled Banks	4,809,027	6,029,818
3. Interest on Loans	423,489	208,973
<b>Total</b>	<b>119,313,757</b>	<b>84,481,901</b>



## SOFTWARE TECHNOLOGY PARKS OF INDIA

### Schedules forming parts of the Income & Expenditure Account for the year ending 31.3.2006

#### Schedule - 11

##### OTHER INCOME

(Amount in Rs.)

Particulars	Current Year	Previous Year
Income from Training & Seminar	4,414,865	1,404,096
Foreign Exchange Gain	210,161	(182,205)
Miscellaneous Income	3,167,577	8,148,840
Service Charges	3,398,796	1,289,000
Sundry Credit Balances written back	13,521,142	3,239,840
Provision for Advances written back	1,505,877	-
<b>Total</b>	<b>26,218,418</b>	<b>13,899,571</b>

#### Schedule - 12

##### ESTABLISHMENT EXPENSES

(Amount in Rs.)

Particulars	Current Year	Previous Year
Salaries & Wages	73,255,766	65,804,583
Staff Welfare	8,268,821	6,476,729
Employers contribution to PF	3,319,513	3,393,235
Reimbursement for telephone, newspaper etc.	6,297,893	7,807,139
Employers contribution to GSLIS	189,541	210,320
Employee Terminal Benefit	144,123	140,075
Gratuity	3,344,040	2,780,603
Performance Incentive	-	13,000,000
Leave Encashment	3,001,090	1,883,973
<b>Total</b>	<b>97,820,787</b>	<b>101,496,657</b>

**SOFTWARE TECHNOLOGY PARKS OF INDIA**  
**Schedules forming parts of the Income & Expenditure**  
**Account for the year ending 31.3.2006**

**Schedule - 13**

**OTHER ADMINISTRATIVE EXPENSES**

(Amount in Rs.)

Particulars	Current Year	Previous Year
Advertisement and Publicity	3,048,112	3,509,618
Audit Fees	234,347	469,630
Bank Charges	907,476	693,500
Communication Cost	10,280,707	10,860,257
Computer Operating Expenses	2,266,806	1,636,978
Consumables Stores	6,232,764	3,231,477
Gardening & Maintenance	1,074,888	1,257,118
Insurance	3,944,968	4,143,040
IT Business Promotional Expenses	6,075,183	7,048,256
Loss on Sale of Assets	323,732	(485,169)
Newspapers, Books & Periodicals	931,499	388,768
Other Expenses	9,940,225	7,984,943
Printing & Stationary	4,245,301	3,570,964
Professional Charges	7,110,191	6,648,081
Provisions for Doubtful Debts/Advances	22,694,344	54,808,906
Recruitment Expenses	1,727,654	893,961
Rent, Rates & Taxes	21,668,105	27,785,967
Repairs & Maintenance	27,423,590	26,641,481
Security Hire Charges	20,132,306	15,465,060
Service Charges	620,228	426,109
Sundry Balance / Deffered bal.W/off	1,447,277	1,573,775
Training & Seminar	7,055,873	3,887,320
Travelling & Conveyance	10,492,237	9,520,481
Vehicle Running & Hire charges	14,990,732	13,841,845
Water & Electricity Charges	35,647,013	33,053,087
<b>TOTAL</b>	<b>220,515,558</b>	<b>238,855,453</b>



## SOFTWARE TECHNOLOGY PARKS OF INDIA

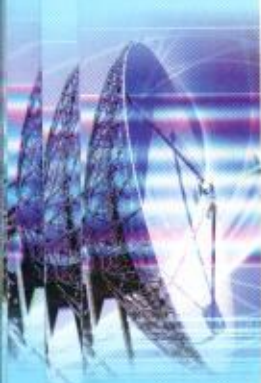
### Schedules forming parts of the Income & Expenditure Account for the year ending 31.3.2006

**Schedule - 14**

**PRIOR PERIOD ADJUSTMENTS**

(Amount in Rs.)

Particulars	Current Year	Previous Year
Prior Period Income	17,019,962	17,506,757
Prior Period Expenses	12,721,313	10,181,100
<b>Total</b>	<b>4,298,649</b>	<b>7,325,657</b>



## SOFTWARE TECHNOLOGY PARKS OF INDIA

### SCHEDULE – 15

#### SIGNIFICANT ACCOUNTING POLICIES FORMING PART OF ACCOUNTS FOR THE YEAR ENDING 31<sup>ST</sup> MARCH 2006.

##### 1. BASIS OF PRESENTATION

- A. The Financial Statements are prepared based on the Historical Cost conventions on accrual basis of accounting.
- B. Purchase of Consumable Store are charged as expenditure irrespective of whether they are consumed or held in stock at the year end as overall effect is not material;
- C. Software expenditure are recognized in the year of incurrence in view of fast technological changes and obsolescence;
- D. Cost of Radio mast installed at the customers site is charged to expenditure as this is a consumable item and is being recovered from customers and correspondingly booked to softpoint /softlink Income;
- E. Prior period expenses and prior period income not exceeding Rs. 5,000/- are directly debited / credited to the respective head of accounts in the current financial year.

##### 2. FIXED ASSETS & DEPRECIATION

Fixed Assets are stated at cost of acquisition or construction inclusive of all directly attributable cost for bringing the assets to its working condition for use. Depreciation on the fixed assets has been provided on the Straight Line method at the rates specified.

##### 3. ACCOUNTING FOR INCOME

- (a) The annual service charges are billed on higher of projected export turnover and actual export turnover of unit. STPI also charge for providing space & infrastructure services such as generator, fax, photocopy, etc.
- (b) Excess amount that remains with the center at the time of debonding of units is not being refunded and recognized as Other Income.

##### 4. FOREIGN CURRENCY TRANSACTION

Foreign currency transactions have been recorded at the exchange rates prevailing on the date of transactions. Current assets & Liabilities remaining unsettled at the close of the accounting year are revalued at the year-end rates and exchange differences are recognised as income or expense for the year, as the case may be.





## 5. RETIREMENT BENEFITS

Provision for gratuity is being made on the basis of actuarial valuation & charged to Income & Expenditure Account. Contribution to the provident fund, family pension funds & leave encashment are charged to Income & Expenditure Account. The liability for accumulated leave encashment is being provided at the respective centres.

## 6. GRANTS

Grant in aid of Capital nature is disclosed as liabilities in the Balance sheet and Grant in aid of Revenue nature are routed through Income & Expenditure Account. Grant in aid is recognised as and when received.

## SOFTWARE TECHNOLOGY PARKS OF INDIA

### SCHEDULE – 16

#### NOTES ANNEXED TO AND FORMING PART OF ACCOUNTS FOR THE YEAR ENDING 31<sup>ST</sup> MARCH 2006.

1. Balances of Sundry debtors, loans and advances under the head current assets, sundry creditors, advances/deposits received are subject to confirmation and reconciliation. The adjustments, if any, arising out are being made at the time of reconciliation with the parties concerned.
2. Provision of Income Tax is not made since the society is registered u/s. 12A(b) of the Income Tax Act, 1961 & its income is exempt from tax.
3. STPI has received a demand for Rs.0.39 Crore from Income Tax Department towards non-deduction of tax at source on payment made to foreign carriers in respect of Hyderabad Centre. No Provision for Income Tax Liability has been made based on legal opinion and appeal in respect of similar liability at Bangalore Centre decided in favour of STPI.
4. STPI has received a demand for Rs.96.40 lac as per order issued by DC (Assessment)-4 Trade Tax Noida vide its order dt.10<sup>th</sup> March 2005 against tax for right to use (Sec-3f of UP Trade Tax Act) for the Assessment Year 2002-03. The 10% of the amount of Rs.9.64 lacs has already been deposited under protest and for the balance 90% amount of Rs.86.76 lac, a Bank Guarantee has been submitted in the favour of DC (Assessment-4), Trade Tax, Noida as ordered by Tribunal Trade Tax, Camp Noida, Ghaziabad vide its interim order dt.07/07/2005 in response to appeal filed by STPI-Noida. On similar lines one more demand has been received by STPI NOIDA on 20<sup>th</sup> Oct 2005 for Rs.80.57 lac pertaining to the assessment year 2003-04. STPI NOIDA has gone to appeal the matter against the judgement passed by Joint Commissioner appeals in the ST Tribunal Ghaziabad. Accordingly Rs.4.00 lac has been deposited in cash and furnished a bank guarantee for the balance Rs.76.57 Lac during the financial year 2005-06. As per opinion given by Trade Tax consultant STPI is not liable to pay this amount and hence no provision for the same has been made.
5. (a) Fixed Assets valuing Rs. 820,587,904.88 (Previous year Rs.875,396,783.85) are bonded with Customs Department.
- (b) Fixed assets include equipments that have become obsolete and are not being put to use as on 31.03.2006. The original cost and written down value of such equipments as on 31.3.2006 was Rs.17.61 crore and Rs.1.75 lac.
6. Fixed deposits of Rs. 91,295,015.43 (Previous year Rs. 100,000,039.00) is under lien with bank against LC's & Bank Guarantees issued in favour of the Society.
7. The estimated amount of contracts remaining to be executed on capital account and not provided for amounts to Rs.201,523,627.92 (Previous year: - Rs. 10,264,595.04)
8. Loans and advances in Schedule 7'- Current Assests includes 3.89 lakh towards non recurring grant-in-aid and Rs.145 lakh towards recurring grant-in-aid receivable by STPI from Department of Information Technology on closure of its Business





Support Centre at USA for the grant recognized by it during the financial year 2001-02 against which Provision for Doubtful Advances amounting to Rs. 148.89 lac has been made during current financial year 2005-06.

9. Department of Telecommunications (DOT) has raised demand on STPI for W/T License Fees of Wireless Planning Coordination (WPC), up to 31<sup>st</sup> December 2004 and for earlier years amounting to Rs.4.40 crores. This amount has been paid based on demand raised by the DOT and usage data as furnished by them. STPI has booked expenditure based on amount worked out in accordance with actual usage by the centres. The differences are under reconciliation with DOT and adjustment (if any) shall be accounted for after reconciling with them.
10. STPI has entered into a legal agreement with M/s Shin Satellite Corporation on 25<sup>th</sup> April, 2003 for providing IP-STAR VSAT services through its Gateway located at Noida. The commercial activities have started w.e.f. 1<sup>st</sup> March 2005. STPI has taken VSAT license from DOT for a period of 20 years w.e.f. 22<sup>nd</sup> March 2004 after paying license fees of Rs. 30 lac and depositing bank guarantee to the extent of Rs. 90 lac in their favour.
11. Performance Incentive under the head Establishment Expense for the financial year 2004-05 includes Rs.1.30 crore towards provision made for performance incentive for its employees, for which clearance of payment is still awaited from Department of Information Technology, Ministry of Communications & Information Technology. Accordingly, based on non clearance of performance incentive for financial 2004-05, no provision for performance incentive for the financial year 2005-06 is made.
12. Videsh Sanchar Nigam Ltd. has raised a demand of Rs.2.55 crore on account of incremental billing for Space Segment Charges, which have not been accounted for in the books of accounts. STPI has not recognized this claim and matter is under discussion with VSNL.
13. STPI has established High Speed Data Communication (HSDC) facility at Jammu, Chattisgarh, Raipur, Jodhpur, Ranchi, Dehradun, Lucknow, Bhillai, Mangalore, Hubli, Jubilee Hills Hyderabad, Vijaywada, Tirupati, Warrangal and Siliguri on the land and building provided by the respective State Governments or their corporations, either at nominal lease rental or free of rental charges.
14. Advances include Rs.5,470,930.00 received in lump sum from 165 units of Mumbai, Pune and Gandhinagar centre for setting up STP/EHTP units with the respective centre. Pending confirmation of the status of these units, this amount may be repayable to the aforesaid 165 units, which may have been closed or cease to operate. Till such time, the said amount is not appropriated as income of the respective center.
15. An amount of Rs.8,200,238.00 and Rs. 298,526.00 are shown as payable to UUNET MCI (Foreign space) and UUNET MCI (Internet charges) accounts respectively since a long time at Mumbai center. No details are available for these amounts.
16. During the year management has carried out physical verification of Fixed Assets at Pune center and its sub-centers and discrepancies found are to the tune of Rs.34.93 lac (Gross block) Net block of the same is Rs.0.92 lac.
17. Joint Controlled Entity:
  - (a) STPI has entered into a joint venture with MTNL on 03.2.2006 to set up a company for implementation of INDIA.IN Portal & associated services as per



approval of Department of Information Technology, Ministry of Communications & Information Technology, Government of India. Accordingly a company named MTNL-STPI IT Services Ltd. was incorporated with initial paid up share capital of Rs 10 crore divided into 100,00,000.00 shares of Rs. 10 each, as subscribed and purchased equally by STPI and MTNL for which Certificate of incorporation from Registrar of Companies was issued on 31.03.2006. However the physical possession of Shares is still pending

Name	Country of Incorporation	Ownership Interest	
		31.03.2006	31.03.2005
MTNL-STPI IT Services Ltd.	India	50%	Nil

- b) The society's share in assets, liabilities, income, expenses, contingent liabilities and capital commitments of Jointly Controlled Entity is as under:

(Rs. In Crore)

Description	31.03.2006	31.03.2005
i) <b>Assets</b>		
Long Term assets	4.22	NIL
Investments	NIL	NIL
Current assets	NIL	NIL
Deferred Tax Assets	NIL	NIL
ii) <b>Liabilities</b>		
Current liabilities & provisions	NIL	NIL
Other liabilities	NIL	NIL
iii) <b>Income</b>	NIL	NIL
iv) <b>Expenses</b>	NIL	NIL
v) <b>Contingent liabilities</b>	NIL	NIL
vi) <b>Capital commitments</b>	NIL	NIL

18. Contingent Liabilities:

- STPI-Gandhinagar has disputed penal interest, rent for unoccupied space and water charges payable to Gujarat Industrial Development Corporation (GIDC) Gandhinagar due to absence of written agreement.
- Claims not acknowledge as debt: Rs. 5,200,000.00 (Previous Year- Rs. 2,641,575.00)
- Liabilities on account of L/C and outstanding bank guarantee – Rs. 39,617,578.00 (Previous Year Rs. 39,168,090).
- Municipal Taxes and Grampanchayat Taxes for building STPI-Pune and its sub-centres have not been provided for. The liability in this respect cannot be ascertained since no tax bill has been received by the Centre from the respective Authority.



19. Previous year figures have been regrouped or reclassified wherever necessary to make them comparable with current year figures.
20. All figures are rounded off to nearest Rupees.

Signatures to Schedule 1 to 16.

As per our report of even date attached herewith.

For DOOGAR & ASSOCIATES  
CHARTERED ACCOUNTANTS

FOR SOFTWARE TECHNOLOGY  
PARKS OF INDIA

**(MUKESH GOYAL)**  
**PARTNER**  
**M.No-81810**

**[S.N. ZINDAL]**  
**DIRECTOR GENERAL**

**[Dr. OMKAR RAI]**  
**DIRECTOR**

**[A.K. KAPOOR]**  
**CHIEF FINANCE OFFICER**

Date: 5th September, 2006  
Place: New Delhi

## STPI's comments to the observation made by the Statutory Auditors

Point-wise comments on the observation made by Auditors on STPI account for the year 2005-06:

Auditor's observation	STPI's comments
(i) Note No. 3 regarding income tax demand for Rs. 0.39 crore in respect of Hyderabad Center.	A sum of Rs. 38,73,357/- was paid to the Income Tax Department for which appeals are pending with ITAT Hyderabad for the demand from Department on withholding tax from Foreign Carriers. Similar appeal was decided earlier in favour of STPI Bangalore.
(ii) Note No. 4 regarding demand for Rs. 1.77 crore against tax for right to use raised at Noida Center.	STPI has received a demand of Rs. 96.40 lac from Trade Tax Noida for the Assessment Year 2002-03 and Rs. 80.57 lac for the Assessment Year 2003-04. As per advice given by Trade Tax Consultant, STPI is not liable to pay these amounts. Accordingly, appeals have already been submitted at the State Government Tribunal, Ghaziabad (Noida). The same are pending before the Tribunal.
(iii) Note No. 9 regarding non-reconciliation of W/T License Fees of Wireless Planning Co-ordination (WPC) payable to Department of Telecommunication.	Department of Telecommunications (DOT) has raised demand on STPI for W/T License Fees of Wireless Planning Coordination (WPC), upto 31 <sup>st</sup> December'2004 and for earlier years amounting to Rs. 4.40 crore. This amount has been paid based on demand raised by the DOT and usage data as furnished by them. STPI has booked expenditure based on amount worked out in accordance with actual usage by the Centers. STPI has already submitted information to DOT and the matter has been pursued with DOT.
(iv) Note No. 11 regarding provision for incentive of Rs. 1.30 crore provided for the financial year 2004-05 is subject to approval of Department of Information Technology, Ministry of Communications and Information Technology.	Payment of Incentive amounting to Rs. 1.30 crore to employees has not been released since the DIT, MCIT has desired that the payment of incentive should be made after obtaining a clearance from the Govt. audit. The matter has been pursued with audit and decision in the matter is awaited.

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Auditor's observation	STPI's comments
(v) Note No. 12 regarding demand by VSNL for Rs. 2.55 crore on account of incremental billing for space segment charges.	Videsh Sanchar Nigam Ltd. has raised a demand of Rs. 2.55 crore on account of incremental billing for space segment charges, which have not been accounted for in the books of accounts. STPI has not recognised this claim and the position has been communicated to VSNL.
(vi) Note No. 17 regarding Society's share in Joint Venture company M/s. MTNL STPI IT Services Limited with regard to Assets of worth Rs. 4.22 crore (being amount incurred till date), Liabilities, Income and Expenses etc. are subject to confirmation/reconciliation with Joint Venture partner M/s MTNL.	Certificate of Incorporation of M/s. MTNL STPI IT Services Ltd was issued by the Registrar of Companies on 31 <sup>st</sup> March'2006. STPI's share holding is 50% of initial paid up share capital of Rs. 10 Crore. The expenditure incurred of Rs. 4.22 crore by STPI on India. In Portal has not been allocated between MTNL & STPI. However, detailed statement of expenditure incurred by STPI has been forwarded to MTNL for ratification by the members in the Board meeting of the newly formed Company M/s. MTNL STPI IT Services Ltd. Subsequent to the ratification of expenses by the Company the amount payable to STPI shall be adjusted against allotment money of share of the Joint Venture new company.

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