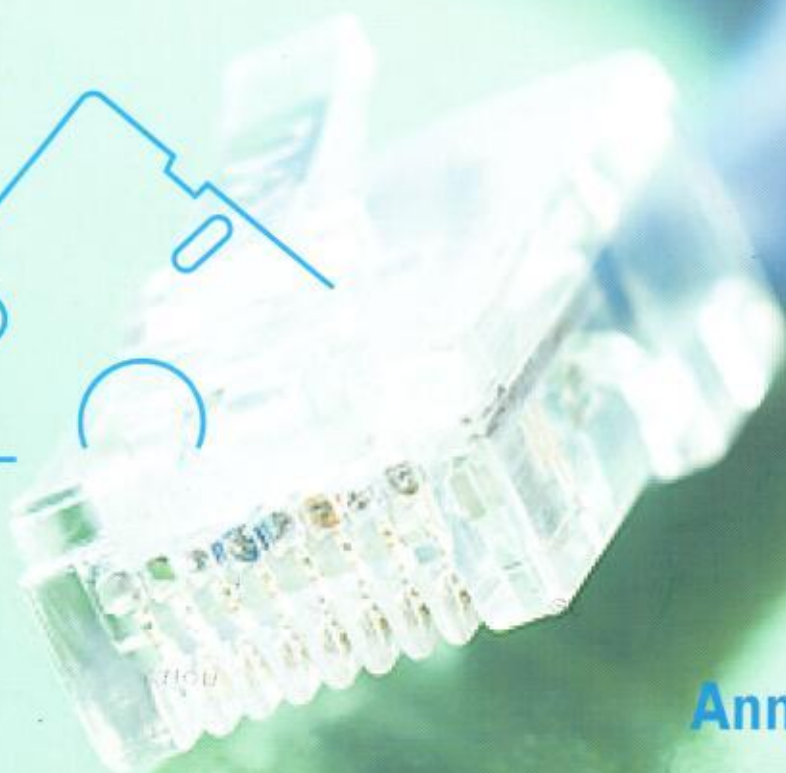


Software Technology Parks of India



An



Annual Report 2006-07

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The Governing Council*

CHAIRMAN

Shri A. Raja

Hon'ble Union Minister for Communications & Information Technology.

VICE-CHAIRMAN

Shri Jainder Singh

Secretary,
Department of Information Technology, Ministry of Communications & Information Technology.

MEMBERS

Shri M.M. Nambiar

Additional Secretary,
Department of Information Technology, Ministry of Communications & Information Technology.

Shri E.K. Bharat Bhushan

Joint Secretary & Financial Adviser,
Department of Information Technology, Ministry of Communications & Information Technology.

Shri N. Ravi Shanker

Joint Secretary,
Department of Information Technology, Ministry of Communications & Information Technology.

Shri G.P. Srivastava

Dy. Director General (CS),
Department of Telecommunications, Ministry of Communications & Information Technology.

Shri Y.G. Parande

Director General,
Systems and Data Management,
Central Board of Excise & Customs Department of Revenue, Ministry of Finance.

Smt. Bharathi Sivaswami Sihag

Joint Secretary
Ministry of Commerce and Industry.

Shri L. C. Goyal

Joint Secretary (IS),
Ministry of Home Affairs.

Shri R.N. Behura

Joint Director,
Intelligence Bureau, Ministry of Home Affairs.

Shri Nalin Kohli

Chairman,
Electronics & Computer Software Export Promotion Council (ESC).

Dr. Kiran Karnik

President,
National Association of Software and Service Companies (NASSCOM).

Shri Arun Jain

CEO,
Polaris Software Lab Ltd.

Shri P.R. Venketrama Raja

Vice-Chairman & Managing Director
W's. Ramco Systems.

Shri G. Dileendranath

COO,
Altays Software Technologies Ltd.

MEMBER SECRETARY

Shri E.K. Bharat Bhushan

Director General,
Software Technology Parks of India.

*Position as in September 2007

The General Body*

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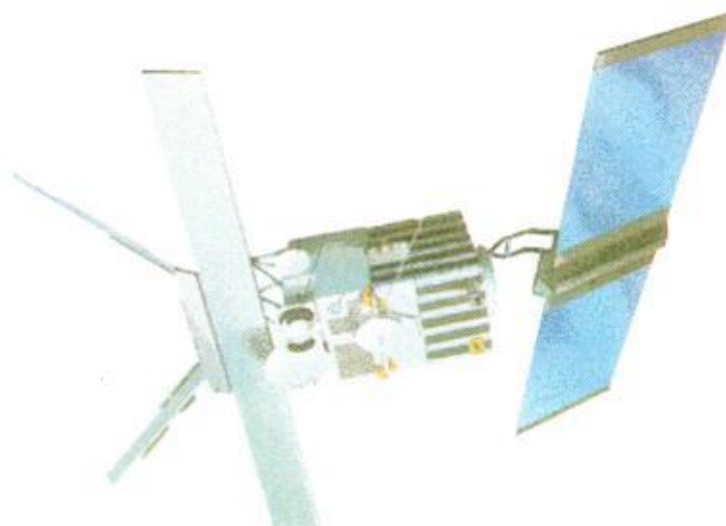
Joint Director,
Intelligence Bureau, Ministry of Home Affairs.

MEMBER SECRETARY

Shri E.K. Bharat Bhushan

Director General,
Software Technology Parks of India.

* Position as in September 2007



The Management Structure of STPI

Governing Council

Governing Council (GC) is the apex management body of STPI, which directs and oversees overall functioning of STPI and provides policy direction. Hon'ble Union Minister for Communications & Information Technology, Government of India is the "**Chairman**" of the Governing Council. The Secretary to the Government of India, Department of Information Technology, is the "**Vice Chairman**" of the Governing Council. The members of the Governing Council are representatives from Ministry of Commerce, Ministry of Finance, Ministry of Home Affairs, Department of Telecommunications, Department of Information Technology and IT industry associations.

Director General

Director General is responsible for the Management and running of STPI under the guidance of the Governing Council. He is delegated with necessary executive powers and authority for efficient running of the Society.

Executive Committee of Directors

Executive Committee of Directors (ECOD), which is an organ of the society as per the Memorandum of association (MOA) shall perform functions i.e. examination of new proposals/schemes and budget, review and rationalization of system and management practices relating to common issues such as staff matters including review promotions and staff welfare, service conditions, delegation of powers, examination of proposals for deputation of personnel abroad for project based assignments including equipment procurement, examination of proposals for writing off irrecoverable dues and obsolete stores. In addition to the matters as mentioned above, examination of all other proposals involving the financial implications including regulation of financial powers of various

officers and any other matter which the Governing Council may remit to it for consideration and advice. Except where the powers are vested in the ECOD, it shall render advice to the Governing Council.

ECOD may constitute a Finance Sub Committee to advice on the management systems relating to finance and accounts and in addition to deal with financial proposals for expenditure as well as resource mobilization and make recommendations which shall be considered by ECOD before submission to the Governing Council. Jurisdiction of the sub-committee shall cover also the budget, delegation of financial powers, costing for the services rendered by the STPI to other organizations (public and private sector companies) and consideration of Statutory Audit reports. There may be a sub committee nominated by Chief Executive Officer to review the personnel / General Administration and advise ECOD Chairman.

Standing Executive Board

Standing Executive Board (SEB) is constituted for each State where the STPI has a Centre to act as an interface with the industry and the State Government for policy and operational issues. SEBs shall also prepare the future expansion plans for the Centre/Sub Centres, augmentation of facilities, Annual Plan and Budget for each STP and advise the Chief Executive Officer. Officers-in-charge of the Centres/Sub centres shall attend the SEB meetings. DG may co-opt any other person, as may be necessary.

Director

STPI centre is headed by a Director, who is the technical and administrative head. The Director is responsible for the management of day-to-day activities of the centre and its smooth functioning.

Indian IT Scenario

Over the last few years, India has established itself as a destination of choice. While cost is not unimportant, other factors have become increasingly vital. These include quality, customer services, time-to-market, reliability and security features like data protection, respect for intellectual property rights and network security. New growth areas have emerged like Knowledge Process Outsourcing (KPO), remote infrastructure management, product engineering services and R&D services. These new opportunities and growth have given rise to fresh challenges on many fronts, particularly in the areas of human resources and infrastructure.

The Indian ITES-BPO industry is growing at robust pace driven by greater acceptability of the outsourcing concept, expansion of service offerings and high quality delivery capabilities. The industry remains one of the highest contributors of employment and foreign exchange to the country. The key drivers of the robust growth include verticals such as Banking and Financial Services Companies, Pharma and Legal Services.

The Indian software and services industry continued its outstanding performance in 2006-07. Financial year 2006-07 witnessed a revalidation of the Indian Information Technology Business Process Outsourcing (IT-BPO) growth story, driven by a maturing appreciation of India's role and growing importance in global services trade. Industry performance was marked by sustained double-digit revenue growth, steady expansion into newer service-lines and increased geographic penetration, and an unprecedented rise in investments by Multi-National Corporations (MNCs) - in spite of lingering concerns about gaps in talent and infrastructure impacting India's cost competitiveness.

Positive market indicators including large unaddressed white-spaces and the unbundling of

IT-BPO mega-deals with increasing shares of global delivery, strongly support the optimism of the industry in achieving its aspired target of US\$ 60 billion in exports by 2010.

Software and ITES exports from India grew from US\$ 23.4 billion in the year 2005-06 to US\$ 31.4 billion in 2006-07, with a growth rate of 33% in terms of dollar. Future Prospects appear equally bright, with the sector expected to continue to show vigorous growth.

IT industry's contribution to the GDP rose from 4.8 per cent in 2005-06 to 5.2 per cent in 2006-07. Growing at the rate it is now, the total IT industry can touch US\$ 100 billion by 2010.

Indian ITES-BPO segment continues to chart strong year-on-year growth. During the last decade, India has strengthened its leadership position as an offshore destination with an estimated share of 65% of global offshore IT and 46% of global BPO. The addressable market for offshore BPO globally stands at US\$ 150 billion leaving enough headroom for further growth. India is already the leading skill-surplus destination and will continue to be so in the next decade due to its lead in five key dimensions of competitiveness: abundant talent, quality, scaleable infrastructure, operational excellence and conducive business environment.

Indian ITES-BPO exports grew from US\$ 6.3 billion in 2005-06 to US\$ 8.4 billion in 2006-07. This sector has also provided direct employment to 553,000 professionals in 2006-07 as against 415,000 in 2005-06.

The IT industry continued to be amongst the largest employers, directly employing more than 1.6 million and indirectly creating employment opportunities for an additional 6 million people in related industries. It has also significantly impacted socio-economic development by contributing 5.2 per cent to the national GDP.

STPI an Overview

The idea of setting up dedicated Software Technology Parks was born in the wake of the policy adopted in 1986 by the Government of India, identifying IT as a potential growth driver and focusing on "Software Exports, Software Development and Training" as a key area for strategic development. Further identification by the Government of the factors hindering the growth of the software industry, led to the creation of the "Software Technology Park" (STP) scheme in order to encourage and enhance software exports from the country.

To achieve above goals, a suitable framework was designed based on key aspects such as:

- Simplification / rationalization of procedures;
- Providing single-point contact services to the industry;
- Providing basic amenities needed for export operations with very short gestation periods; and
- Sharing of captive infrastructure facilities like computing resources and data communication services in a cost-effective manner.

The framework was evolved in a manner aimed at facilitating the software export industry in general and Small and Medium Enterprises (SMEs) in particular, thereby accelerating the economic growth of the country by maintaining a competitive edge in the global market. Software Technology Parks of India (STPI) was set up to implement the STP scheme for promotion and development of software industry and enhancement of software exports by providing infrastructure facilities including High Speed Data Communication (HSDC) links.

STPI: The Background

Software Technology Parks of India was

established and registered as an Autonomous Society under the Societies Registration Act 1860, under the Department of Information Technology, Ministry of Communications and Information Technology, Government of India on 5th June 1991 with an objective to implement STP/EHTP Scheme, set-up and manage infrastructure facilities and provide other services like technology assessment and professional training.

Objectives of the Society

The objectives of the Software Technology Parks of India are:

- (a) To promote development of software and software services.
- (b) To provide statutory services to the exporters by implementing STP/EHTP Scheme.
- (c) To provide data communication services including various value added services to IT industries and corporate houses.
- (d) To provide Project Management and Consultancy services both at national and international level.
- (e) To promote small and medium entrepreneurs by creating a conducive environment in the field of Information Technology.
- (f) To promote Bio-informatics/Bio-technology industries by providing infrastructural and statutory support.

Functions of the Society

The STPI performs all functions necessary to fulfill its objectives, including the following:-

- To establish Software Technology Parks at various locations in the country.
- To establish and manage the infrastructural resources such as communication facilities, core computers, buildings, amenities etc. in these Parks and to provide services to the users (who undertake software development for export purposes) for development and

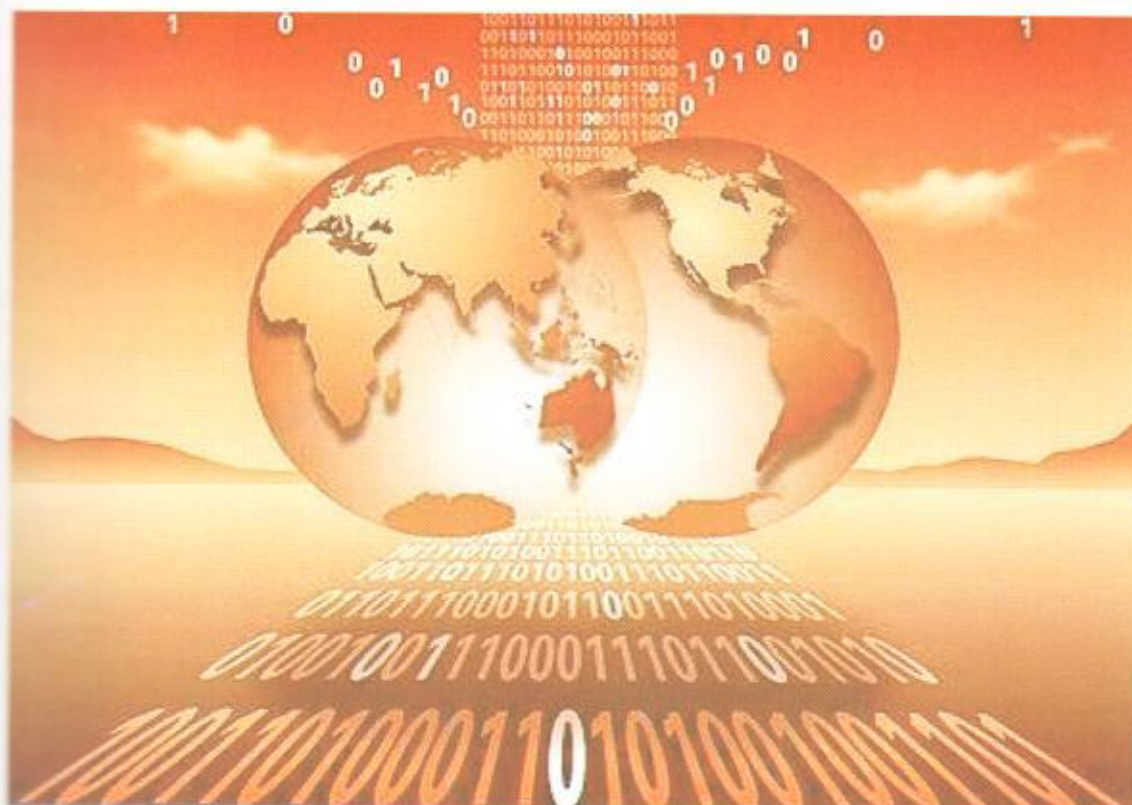
STPI an Overview

export of software through data link and to render similar services to the users other than exporters.

- To undertake other export promotional activities such as technology assessments, market analysis, market segmentation etc.
- To organize specialized training in the field of software technology for skill development.
- To work closely with respective State Governments and act as an interface between Industry and Government.
- To create incubation with plug and play facilities with low operation cost in order to promote small and medium entrepreneurs.
- To promote secondary and tertiary locations

by establishing STPI facilities to promote the STP/EHTP Scheme.

- To encourage entrepreneurship, by regularly organizing Entrepreneur Development Programmes.
- To assist State Governments in formulating IT policies and liaison for promoting IT industries in the respective states to achieve higher cumulative growth of exports from all parts of the country.
- To enhance quality and security standards in the IT industries.
- To work jointly with venture capitalists for providing financial assistance to the IT industries.



STP Scheme and Highlights

Specially designed for development and export of computer software, the STP scheme is essentially an export-oriented scheme with focus on quality initiatives and facilitates export of professional services as well. This scheme is unique in its nature in that it focuses on one product/sector i.e., computer software. The scheme integrates the concept of 100 percent Export Oriented Units (EOUs), Export Processing Zones (EPZs) of Government of India and the concept of Science Parks/Technology Parks, as operating elsewhere in the world.

A distinctive feature of STP/EHTP scheme is that it provides Single-Point Contact Services for member units, enabling them to conduct exports operations at a pace commensurate with global standards.

Highlights of STP Scheme

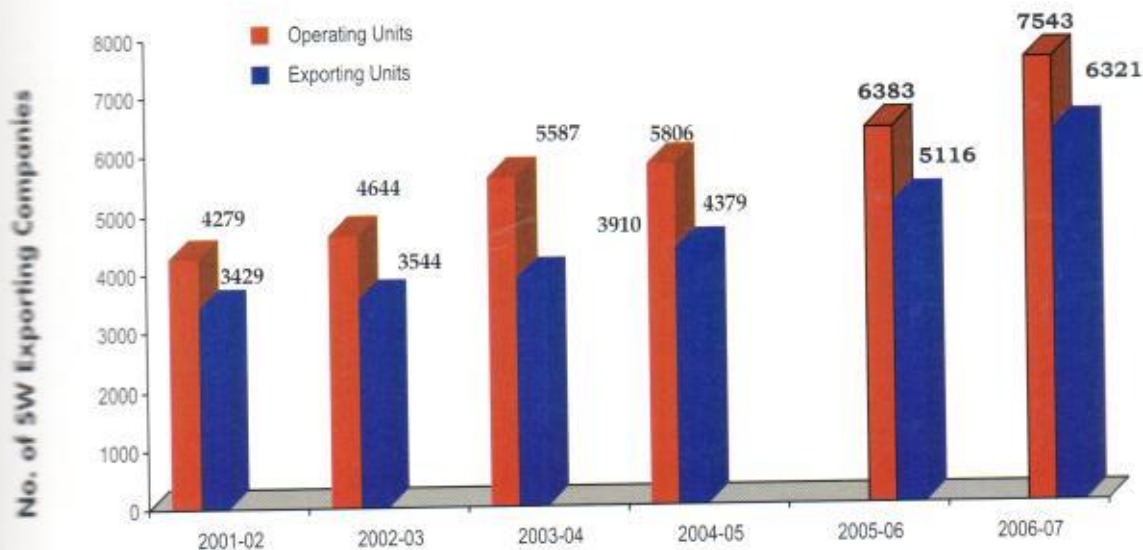
- Approval under single window clearance mechanism.
- 100% foreign equity permitted.
- Goods imported / procured locally by the STP units are completely duty free.
- Second hand capital goods may also be imported.
- Sales in the domestic market are permissible up to 50% of the export.
- Income tax benefits under sections 10 A / 10 B of Income Tax Act
- Minimal Export Obligation with positive Net Foreign Exchange.



Performance of STPI Registered Units

STP Units

During the year 2006-07, 1164 new units were registered under STP Scheme. As on 31st March 2007, 7543 units were operative out of which 6321 units were actually exporting. The remaining units are at various stages of gestation as the scheme allows three years for companies to start commercial production. The growth in the number of Operating and exporting units during the last 6 years is as under:



Performance of STPI Registered Units

Exports

There has been an impressive 43 per cent increase in Software Exports through STPI in the year under review, from Rs 100, 965 crores in 2005-06 to Rs 144,214 crores in 2006-07.

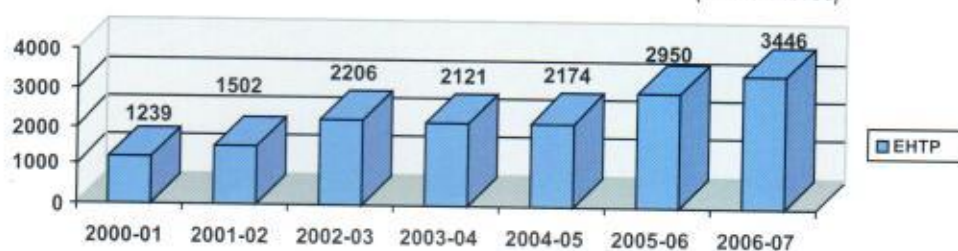
State wise Software Exports made by registered units through STPI for last three years is as under:

(Rs. in Crores)

SN	Name of the State	2004-05	2005-06	2006-07
1	Andhra Pradesh	8270.00	12500.00	18582.00
2	Chandigrath	225.00	294.00	345.00
3	Chattisgarh	1.00	1.00	2.00
4	Delhi	2453.00	3520.00	4146.00
5	Gujarat	187.00	247.00	564.00
6	Haryana	5953.00	8358.00	9287.00
7	Himachal Pradesh	0.60	1.00	1.00
8	Jammu Kashmir	1.00	1.00	2.00
9	Karnataka	27600.00	37000.00	48700.00
10	Kerala	270.00	452.00	750.00
11	Madhya Pradesh	140.00	189.00	220.00
12	Maharastra	11542.00	13960.00	27625.00
13	Orissa	400.00	465.00	732.00
14	Pondicherry	30.00	40.00	44.00
15	Punjab	125.00	182.00	195.00
16	Rajasthan	200.00	271.00	312.00
17	Tamilnadu	10790.00	15500.00	20745.00
18	Uttar Pradesh	3825.20	5476.00	8453.00
19	Uttranchal	6.20	8.00	9.00
20	West Bengal	2000.00	2500.00	3500.00
	TOTAL	74019	100965	144214

Exports made by EHTP Units

(Rs in Crores)

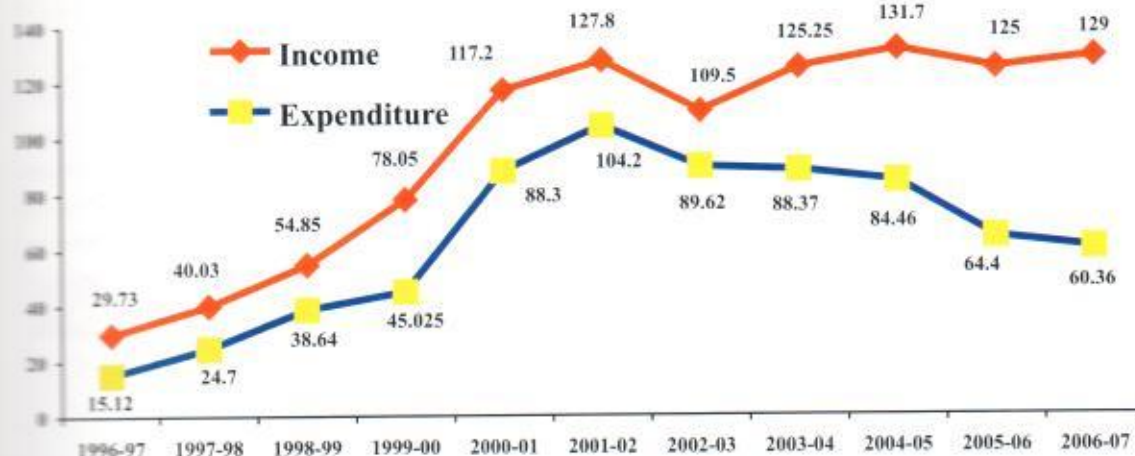


STPI Financial Analysis

STPI's total revenue generation (audited) in 2006-07 is Rs 129 Crores; revenue expenditure is Rs 60.36 Crores with an operating surplus of Rs 70.24 Crores. Depreciation for 2006-07 is Rs 13.84 Crores and the Net Surplus after Depreciation is Rs 56.40 Crores.

STPI's financial performance:

From total revenue of Rs 125 Crores in 2005-06, the total revenue income has increased to Rs 129 Crores in 2006-07. The following graph indicates the trends of revenue and expenditure.



High Speed Data Communication Services

One of STPI's remarkable contributions to the software-exporting sector is provision of High-Speed Data Communication (HSDC) services. SoftNET, state-of-the-art HSDC network, designed and developed by STPI is available to software exporters at internationally competitive prices. Since its inception to 2005-06, STPI is credited with setting up its own International Gateways at 45 locations for providing HSDC links to the software industry.

Local access to International Gateways at STPI centres is provided through Point-to-Point & Point-to-Multipoint microwave radios for the local loop, which has overcome the last mile problem and enabled STPI to maintain a high up time of nearly 99.9%. The terrestrial cables (fiber/copper) are also used wherever feasible. These communication facilities immensely contribute to the development of offshore software activities and act as the backbone for the success of these enterprises.

STPI is having working arrangement with major international telecommunication operators, namely: AT&T, MCI, Sprint, British Telecom and premium satellite service providers like Intelsat, New Skies Satellite, etc.

STPI provides the following HSDC services through its network:

- International Private Leased Circuits (IPLCs)
- Shared Internet Services
- VSAT Services
- Value added services

SoftPOINT

The SoftPOINT service is the provisioning of "International Private Leased Circuit" (IPLC). IPLC's are digital circuits available for international data communications, which are used for data transmission, communication etc. Secure and

exclusive to the user, IPLC's are ideal for companies that have high volume of International data transmission.

It provides efficient, reliable and secure Point-to-Point connection to business clients 24 hours a day, anywhere in the world. Wide range of data transmission speeds further allows expanding the services as required. The services are also offered on Satellite and Fiber.

SoftLINK

Internet is now emerging globally as the principal medium of communications for every country. An exceptional growth can be seen in the percentage of people wanting to get connected to the web. Quality Internet connectivity has become a necessity for software exporters and many software enterprises work on a Global IP Platform.

SoftLink is a service offering Internet access on a shared and dedicated basis. The service was launched to cater to the rising demands of the industry for better quality and committed services. Today SoftLink services enjoy a large customer base amongst STPI's datacom services.

International Fiber Capacity

STPI has acquired International & Domestic fiber bandwidth, in order to meet the customer demands for the services on Fiber. With this, STPI is able to provide Internet Private Leased Circuit (IPLC) & IP services on fiber.

STPI is offering IPLCs on full circuit basis completely on fiber between Indian company and USA customers with attractive tariff. As it is one stop solution to the customer, it facilitates single point of contact, ease of coordination. Implementation or deployment of the service is faster when compared to conventional bilateral services. The up time in these services is very high with minimal restoration time. The bandwidth is provided in multiples of nx64Kbps, nxE1 or 1xDS3.

High Speed Data Communication Services

To provide better Quality of Service (QoS) to the customers in terms of latency and reliability, STPI is tied up with Tier 1 Service providers in USA for Internet backbone. The customers who are availing STPI's Internet Service get connected to Tier 1 Service provider's backbone in USA through STPI's Internet Gateway. The bandwidth is provided in multiples of nx64Kbps or nxE1.

Access Network/ Last Mile Connectivity (Local Loop)

With the evolution of the IT industry in the early Nineties there was an escalated demand for greater bandwidth. While international bandwidth was available, there was a shortfall in the last mile connectivity. To address this shortfall, STPI has set up its own digital Microwave networks using Point-to-Point and Point-to-Multipoint microwave networks, which cater to the primary needs of the customers. With the addition of Point-to-Point radio networks, the network was further strengthened

enabling the delivery of 2 Mbps, Nx E1 links over the last mile under the STPI's overall control.

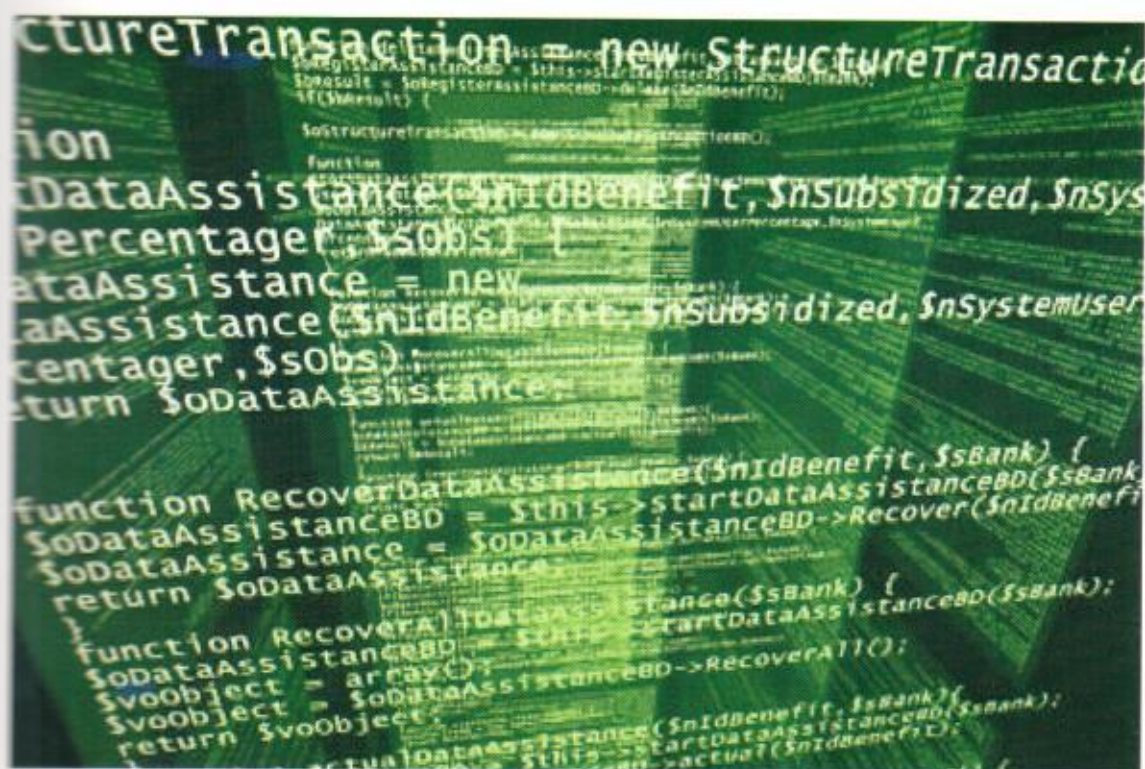
Besides last mile connectivity on radio, STPI also provides the last mile on fiber wherever feasible.

Leased Internet Access Using ISDN Lines

STPI also provides Internet Services to the customers through ISDN. This service is presently available for ISDN BRI and leased connection is for 64 Kbps or 128 Kbps. ISDN services are also sometimes used as a backup to the leased line connectivity.

Other Value Added Services

Web hosting services, Network Consultancy, Roof Top Solution, Co-location of Servers etc., are some of the other value-added services provided by STPI to the constituent companies, apart from IPLC and Internet services.



New STPI Centres

STPI has already set up 48 STPI Centres across the country. During the year 2006-07, STPI has set up one new Center including High Speed Data

Communication facility at Kakinada (Andhra Pradesh).

Noida	Thiruvananthapuram
Allahabad	Gandhinagar
Bhillai	Guwahati
Dehradun	Imphal
Indore	Gangtok
Jaipur	Kolkata
Jammu	Durgapur
Jodhpur	Kharagpur
Kanpur	Siliguri
Lucknow	Bhubaneswar
Mohali	Rourkela
Shimla	Ranchi
Srinagar	
	Chennai
Bangalore	Coimbatore
Hubli	Madurai
Mangalore	Pondicherry
Manipal	Tirunavelli
Mysore	Trichy
Hyderabad	Navi Mumbai
Vijayawada	Pune
Vizag	Nasik
Warangal	Kolhapur
Tirupati	Nagpur
Kakinada	Aurangabad



STPI in North Eastern States: STPI has three fully operational centres at Guwahati, Imphal and Gangtok. These centres are equipped with satellite based International Gateways and incubation facilities for the SMEs. In addition, STPI has got a point of presence at Duliqjan in the Upper Assam region inside the complex of Oil India Ltd. Through these facilities, STPI is providing high-speed data-communication services.

STPI's presence in the North East has prompted organized business activities in IT sector. Earlier the main IT business was trading only in PCs.

To facilitate start-ups and SMEs, STPI provides incubation facilities at all its major centers. These facilities include ready-to-use built-up space with plug-and-play facilities along with datacom connectivity and power backup, enabling new units to commence their operations with minimum gestation period and least upfront costs.

Activities of STPI Centres

STPI-Bangalore

• Bangalore IT.in2006

STPI-Bangalore organized Asia's largest IT and Telecom event, Bangalore IT.in 2006, an initiative of the Karnataka Government in partnership with Software Technology Parks of India. STPI Bangalore played a vital role in this mega event. Being a co-host, STPI performs various activities like allotment of space to various STPI units under STPI pavilion, coordination with the agencies involved in hosting technical conferences etc.. Software Technology Parks of India has been regularly participating in this event since 1998.

STPI-Bhilai

- STPI-Bhilai organized IT Trade-Seminar Chhattisgarh.IT@Raipur2006 along with State Govt. of Chhattisgarh. Networking Products were the main focus of this event. MNCs including STP Units and leading ISP/Networking companies participated in this event.
- A Knowledge Process Outsourcing Unit of IT industry established in STPI Complex.

STPI-Chennai

- STPI-Chennai conducted a one day workshop on controller Area Network in association with ESAI, Forum nurtured by STPI.
- STPI-Chennai organized SME to SME meet between Finland ICT sector and Chennai ICT sector, in association with JSN school of Management services, (EU-INDIA SME LEARNING NET), for facilitating business collaborations / exchanges between ICT SMEs through video conferencing.
- STPI-Chennai organized IT job fair at Namakkal on 17.11.06 in association with PGP Education and Welfare Society, Namakkal in the premises of PGP institutions.

4 industries participated in the job fair. Around 1000 students were interviewed.

- STPI-Chennai organized IT job fair at Tirunelveli in association with MS University.
- STPI-Chennai organized networking meet of women on "Enhancing the share and sustainability of women in IT" through eWIT a Forum of Women in IT, nurtured by STPI, on March 9th 2007.
- Monthly Seminars/workshops being organized by eWIT supported by STPI during 2006-07.

STPI-Guwahati

- STPI-Guwahati has been appointed as a consultant for setting up of IT Park facility in Kokrajhar under BTC (Bodoland Territorial Council), Assam.
- STPI-Guwahati participated in NICT Conference and exhibition organized by NASSCOM and ABP Group, Kolkata at Guwahati (2006).

STPI-Hyderabad

- New STPI facility started at Kakinada during the year. The State of Art facility inaugurated by Hon'ble Chief Minister of Andhra Pradesh on 3rd February 2007. The center is equipped with one of the best incubation facility for IT companies in a Tier II city. STPI is supporting Broadband services and 24x7 services. Many software companies have started their operations for the first time in Kakinada after the STPI facility became operational.
- STPI-Hyderabad joined along with High level delegation from the State Government of Andhra Pradesh, led by the Honorable Speaker of Legislative Assembly. The delegation visited Germany and US as a part of promotion of the IT industry and for attracting investments in the IT/ITES sectors.

Activities of STPI Centres



STPI-Jaipur

- STPI-Jodhpur participated in Jodhpur Hastshilp Udyog exhibition and conference on 'Opportunity of Venture Capital in Rajasthan' organized by RVCF, Rajasthan, a State Govt. Body.

STPI- Mumbai

- STPI Pune participated in IT event "Hitech Pune Maharashtra" as one of the partner along with Govt. of Maharashtra, The event held on October 27-28 and was organised by Pune Vyaspeeth.
- STPI-Mumbai participated in the third edition of "AUTOMATION 06", a globally recognized international Exhibition cum conference held in Mumbai, on 27th-30th September 2006 by IED Communications Ltd. This event is being conducted every alternate year.
- STPI-Nagpur and Vidharbha Industries Association organized jointly the Event for the Govt. Polytechnic students in Nagpur during September 2006.
- STPI-Nashik center in association with Promoters and Builders Association of Nashik organized a joint meeting with selected Government and Industry Officials of Nashik

on 5th Jan 2007 at Hotel Green View, Nashik to explore ways and means to make Nashik an attractive IT destination.

STPI-Noida

- Participation in WASME 2007 - World SME convention (the XVIIth International Conference in Noida under the aegis of World Association for Small and Medium Enterprise (WASME)).
- STPI-Noida organized a conference on the main theme "Small Cyber Enterprises Business & Market Development for Sustainability". The convention was of extreme importance, being designed as a forum for exchange of experiences, best practices, initiatives and mechanism for supporting SMEs.
- STPI-Noida participated as a co-host in 3rd National Conference on "Emerging Business Opportunities and role of venture Capital Finance" organised by Rajasthan Asset Management Company Pvt. Ltd. Along with Indian Venture Capital Association (IVCA) and FICCI.
- STPI-Noida conducted an event on Finance Acquisition Strategies for BPO in association with the Call center Organization of India. The key points were:-
 - Evolve standards for infrastructure, HR development & process security.
 - Provide a professional & responsive voice for the ever-growing business process in India.
 - Serve as a channel for resolving challenges.
 - Liaise with Govt. regulatory bodies with a view to influence policies.
- STPI Noida participated in "Elitex 2007" as a part of DIT at India Habitat Center, New Delhi. STPI has shown its basic functionality including incubation, TradeNet portal, FTP policies and IP star datacom facilities.

International Projects

Consultancy for setting up of IT Park at Bhutan

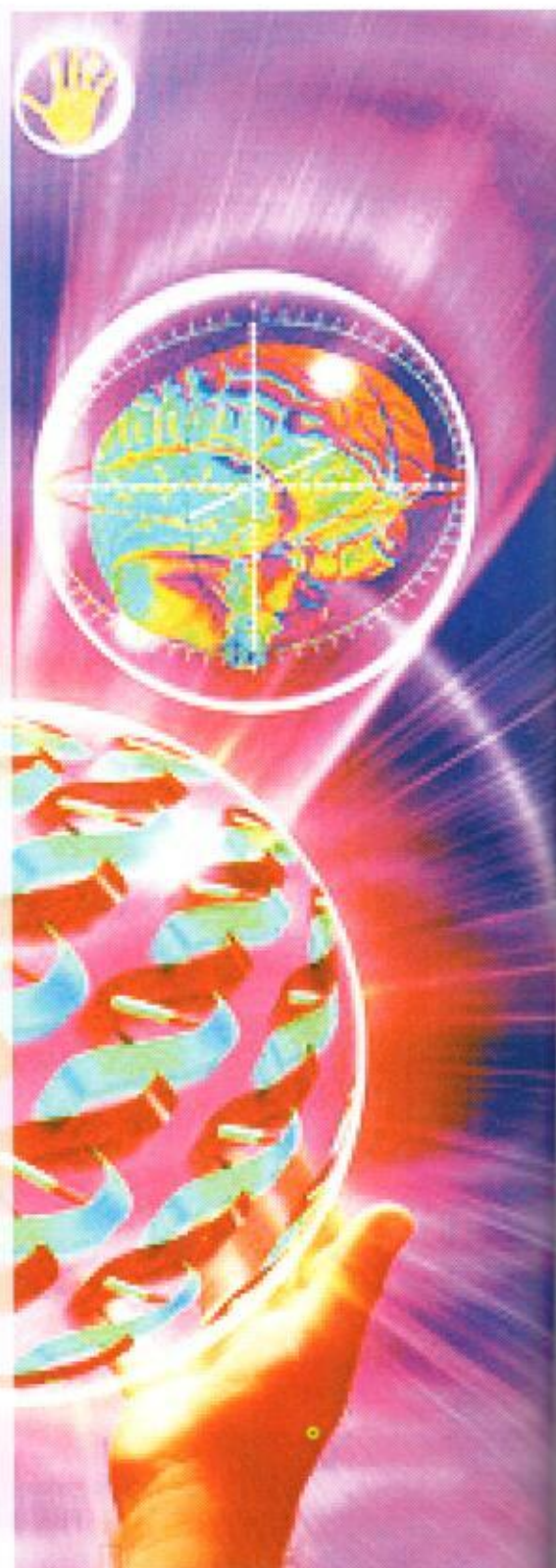
STPI was awarded consultancy for establishment of IT Park at Bhutan. STPI won this order through a tendering process after stiff competition from Royal Government of Bhutan. This is a prestigious project of Royal Government of Bhutan with the support from World Bank. The IT Park is intended to be set up through Public Private Partnership. The key deliverables are:-

- Draft an RFP for the proposed IT Park.
- Identify potential IT infrastructure developers in the region.
- Help setup meetings for Royal Government of Bhutan with potential investors /tenants.
- Prepare information packages for various participants.
- Conduct desk research to supply early implementation of the project.



BIO IT Park

- The Department of Information Technology (DIT) and the Department of Biotechnology (DBT), Government of India (GOI) are promoting India as a global hub for IT solutions (products and services) within the health sciences sector by encouraging activities in the Bio-IT sector.
- The objective of setting up the Bio-IT Park is to address the IT related needs of the health sciences industry and to attract investments (domestic and foreign) in the related fields. STPI has been identified as a nodal agency by DIT for implementation of the project.
- The Bio-IT Park is being implemented in the form of Public Private Partnership model. The private promoter would be a majority stakeholder in the park. The STPI on behalf of DIT and Dept of Biotechnology would be a minority stakeholder of the park. The concerned State Government would also be a stakeholder in the park. The park is proposed to be set up in an area of around 100 acres.
- The selection of the private promoter to partner with STPI for setting up of Bio-IT Park has been undertaken through a two stage selection process of RFQ (Request for Qualification) and RFP (Request for Proposal). The selection process has since been completed and the Evaluation Committee has short listed the bidder to partner with STPI for setting up the park.
- The land for the Bio-IT Park is under acquisition.



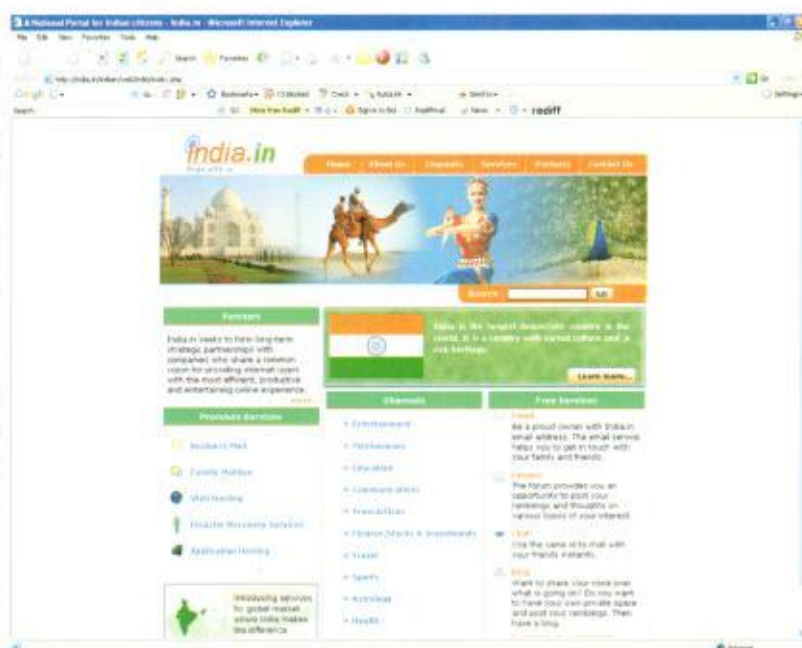
STPI is implementing the project for 'India.in' portal and associated services including free email and web hosting services. The free e-mail service under the India.in portal would be provided in Indian regional languages along with Hindi and English.

Objectives of India. in.

- To make www.india.in the portal of choice for all those seeking India related information. It will be a citizen centric portal offering citizen centric services like Free E-mail, Basic Web hosting services.
- To provide cyber identity to every citizen of India irrespective of English literacy.
- To provide free web-based my name@india.in email services that would give visibility and Indian identity to the Indians in cyberspace.
- Economic development of the SME Community by offering low-cost business mail services, information repository, web-hosting, application/data hosting, content provisioning etc.
- The services will be menu/template driven based applications Hosting, Communication tools, Shopping cart, Marketing tools, CRM making it hassle free for web business.
- The portal services would include menu/template driven based applications hosting, communication tools, shopping cart, marketing tools, CRM

etc enabling it to provide hassle free environment for web business. The portal applications would include discussion forums, chat rooms, news updates, search engine and e-commerce functionality.

- STPI has formed a Joint Venture Company with Mahanagar Telephone Nigam Limited (MTNL), named MTNL-STPI IT Services Limited to implement the India.in portal and associated services. MTNL with its huge customer base would bring in the requisite expertise in management and servicing end users which is vital for the success of India.in.
- The necessary formalities for the creation of JV have been completed and STPI is working in close co-ordination with MTNL to implement the portal and make it a success in achieving its objectives.



Statement of Accounts

The Audited statement of accounts for the financial year 2006-07 is placed at Annexure-I.

ACKNOWLEDGEMENT

The Council gratefully acknowledges the cooperation received from the various Ministries and Departments of the Government of India, Reserve Bank of India, various State Governments, Indian Missions Abroad, International Carriers, our bankers, Members of the STPI units, Software Industry Associations, and the Statutory Auditors. The Council also acknowledges the relentless efforts of the Staff of STPI in its successful working.

(A. Raja)

Chairman,

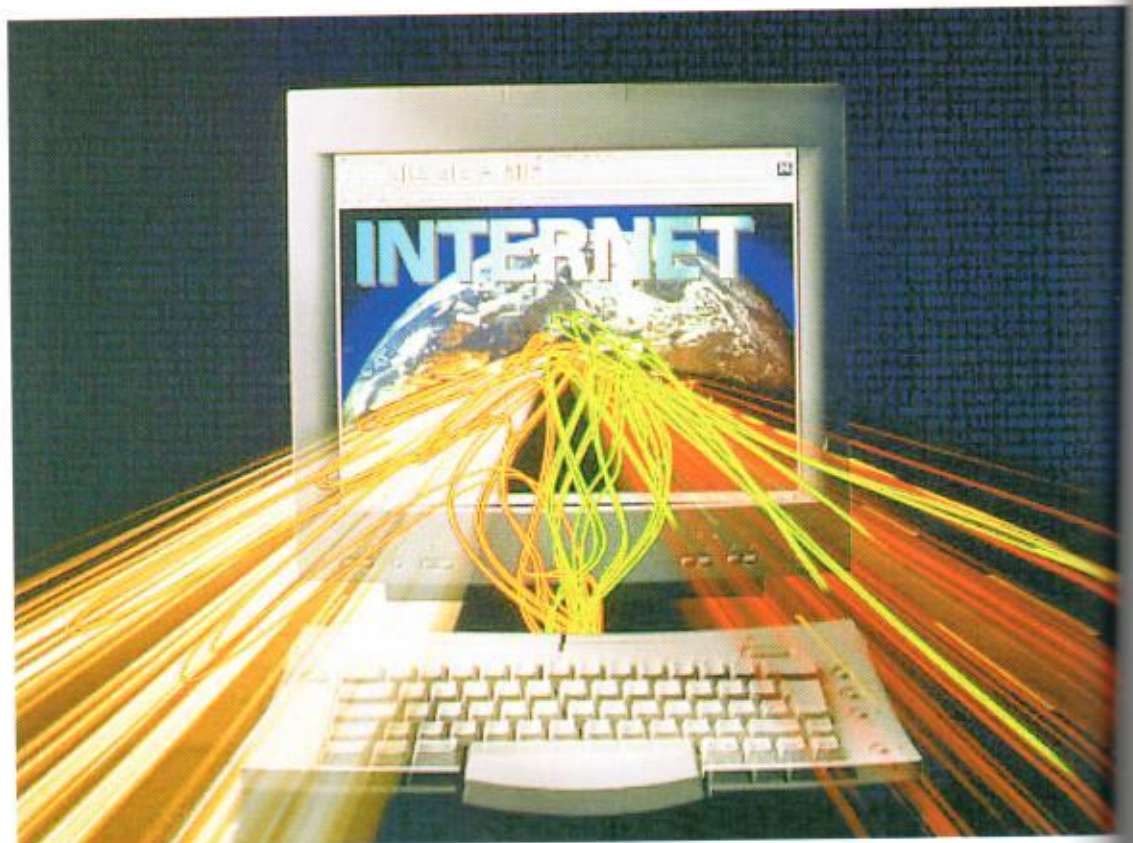
Governing Council

Software Technology Parks of India

and

Minister for Communications and Information Technology

Government of India



ANNEXURE-I

ANNUAL ACCOUNTS For the Financial year 2006-07

Auditor's Report

DOOGAR & ASSOCIATES CHARTERED ACCOUNTANTS

**The Governing Council
Software Technology Parks of India
Electronics Niketan
6 CGO Complex
New Delhi-110003**

We have audited the attached Consolidated Balance Sheet of **Software Technology Parks of India** as at 31st March 2007 and the annexed Consolidated Income & Expenditure Account for the year ended on that date incorporating therein the accounts of twelve main centres and sub-centres under their jurisdiction audited by Branch auditors. The allocation of work amongst the auditors has been followed as per the directions in letter addressed to STPI, New Delhi by the Office of the Comptroller and Auditor General of India, New Delhi. These financial statements are the responsibility of the Society's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material mis-statement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

We report that:

[1] Reference is invited to the following notes:

- (i) Note No. 14 regarding provision for incentive of Rs. 130 lacs provided for the financial year 2004-05 is subject to approval of Department of Information Technology, Ministry of Communications and Information Technology ;

Auditor's Report

- (ii) Note No. 15 regarding, pending discussion in the matter, non-provision of demand by VSNL for Rs. 254.62 lacs on account of incremental billing for space segment charges;
- (2) (i) Note No. 2 regarding demand from Income Tax Department for Rs. 3,552.47 lacs for the Assessment years 2003-04 and 2004-05 on account of disallowing the eligibility u/s 11 and 12 of Income Tax Act, 1961 which is being contested by the society and are under Appeal. No provision has been considered necessary for the above stated demands and current year based on an expert opinion. There can be substantial impact on the Income and Expenditure account for the year and net worth of the society in case the outcome of the appeals is against the expert opinion obtained. The consequent impact on Income and Expenditure account and other heads of accounts in the Balance Sheet has neither been quantified nor disclosed;
- (ii) Note No. 11 regarding non-reconciliation and non-provision of W/T License Fees of Wireless Planning Co-ordination (WPC) payable to Department of Telecommunication for the period 01.01.05 to 31.03.07, the amount of which has neither reconciled nor disclosed.
- (iii) Note no. 17 regarding Society's share in Joint venture company M/s MTNL STPI IT Services Limited with regard to Assets of worth Rs. 488.48 lacs (Refer schedule 7, Investment in Joint Venture), Liabilities, Income and Expenses etc are subject to confirmation/reconciliation with joint venture partner M/s MTNL which on final confirmation/reconciliation may effect our disclosures;
- (3) (a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit;
- (b) In our opinion, proper books of account have been kept by Software Technology Parks of India as required by law so far as appears from our examination of those books. The Branch Auditor's Report have been forwarded to us and have been appropriately dealt with;
- (c) The Consolidated Balance Sheet and Consolidated Income & Expenditure Account dealt with by this report are in agreement with the books of Accounts;
- (d) In our opinion and to the best of our information and according to the explanations given to us, the said accounts, read together with Accounting Policies "Schedule 15" and Notes on

Auditor's Report

accounts "Schedule 16" thereon and subject to our remarks in Paragraph 2(i), 2(ii) & 2 (iii) above, give a true and fair view: -

- (i) In so far as it relates to the Consolidated Balance Sheet of the state of affairs of Software Technology Parks of India as at 31st March, 2007,

and

- (ii) In so far as it relates to the Consolidated Income & Expenditure Account, of the Surplus for the year ended on that date.

**For DOOGAR & ASSOCIATES
CHARTERED ACCOUNTANTS**

MUKESH GOYAL

(PARTNER)

M.No. - 81810

Date : 24th September, 2007

Place : New Delhi

Auditors

ANNUAL ACCOUNTS For the Financial year 2006-07

Based on the recommendations of the Comptroller & Auditor General of India (C & AGI), the statutory and branch auditors for STPI are appointed. The list of the same is as follows:

Name of the Centre	Auditor Company
Consolidation of A/Cs., Audit of Delhi(HQ, Noida, Mohali & Jaipur Units Indore, Srinagar), Lucknow, Dehradun, Shimla, Kanpur, Bhilai, Allahabad & Gurgaon	M/s. Doogar & Associates 13, Community Centre, East of Kailash, New Delhi-110065
Bangalore, Hyderabad & Chennai	M/s. Ostawal & Jain 34, Keshava Nivas, 3rd Floor 1st main, Gandhinagar Bangalore-5600009
Bhubaneswar & Guwahati	M/s Y. Pani & Co. A-1, Budha Nagar, Banaphool House, Bhubaneswar - 751006 Orissa
Pune, Navi Mumbai & Gandhinagar	M/s. Patankar & Associates "Ameya", 4 Anand Bagh Coop Hsg. Soc 999, Navi Peth Pune 411030 Maharashtra
Thiruvananthapuram	M/s. P.N. Krishna Mani & Co. T.C. 24/2005, Opp. Thycaud House, C.V. Raman Pillai Road, Thycaud, P. O. Trivandram- 695014. Kerala

SOFTWARE TECHNOLOGY PARKS OF INDIA BALANCE SHEET AS AT 31st MARCH, 2007

(Amount in Rs.)

CAPITAL FUND AND LIABILITIES	Schedule	Current Year	Previous Year
Capital Fund	1	1,308,722,365	1,224,722,365
Reserves and Surplus	2	1,840,008,340	1,276,010,732
Earmarked/ Endowment Funds	3	123,178,161	127,179,586
Unsecured Loans and Borrowings	4	64,242,000	68,742,000
Current Liabilities and Provisions	5	790,112,240	704,531,944
TOTAL		4,126,263,106	3,401,186,627
ASSETS			
Fixed Assets			
Gross Block	6	2,325,174,503	2,170,491,543
Less : Depreciation to date		(1,902,158,367)	(1,767,026,890)
Net Block		423,016,136	403,464,653
Capital Work in Progress		183,718,327	114,998,924
		606,734,463	518,463,577
Investment in Joint Venture	7	48,848,187	42,183,534
Current Assets, Loans & Advances	8	3,463,981,557	2,835,233,144
Miscellaneous Expenditure (to the extent not written off or adjusted)		6,698,899	5,306,372
TOTAL		4,126,263,106	3,401,186,627
Significant Accounting Policies	15		
Contingent Liabilities & Notes On Accounts	16		

As per our separate report of even date

**For DOOGAR & ASSOCIATES
CHARTERED ACCOUNTANTS**

FOR SOFTWARE TECHNOLOGY PARKS OF INDIA

Mukesh Goyal
Partner
M. No. 81810

(E.K. Bharat Bhushan)
Director General

(Dr. Omkar Rai)
Director

(P.N. Saxena)
Sr. Finance Officer

**Place: New Delhi
Date: 24th September 2007**

SOFTWARE TECHNOLOGY PARKS OF INDIA INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31st MARCH, 2007

(Amount in Rs.)

PARTICULARS	Schedule	Current Year	Previous Year
INCOME			
Income from services	9	1,098,095,639	1,100,197,009
Interest Earned	10	176,024,534	119,313,757
Other Income	11	18,958,297	26,218,418
TOTAL (A)		1,293,078,470	1,245,729,184
EXPENDITURE			
Data Link Charges		232,419,565	325,759,902
Establishment Expenses	12	123,568,264	97,820,787
Other Administrative Expenses	13	247,576,233	220,365,558
TOTAL (B)		603,564,062	643,946,247
Surplus before Depreciation and Prior period adjustment(A - B)		689,514,408	601,782,937
Less : Depreciation for the year		138,276,153	154,174,441
Less : Amortization for the year		150,000	150,000
Surplus for the year before Prior Period Adjustments		551,088,255	447,458,496
Prior Period Adjustments	14	12,909,355	4,298,649
BALANCE BEING SURPLUS CARRIED TO BALANCE SHEET		563,997,610	451,757,145
Significant Accounting Policies	15		
Contingent Liabilities & Notes On Accounts	16		

As per our separate report of even date

**For DOOGAR & ASSOCIATES
CHARTERED ACCOUNTANTS**

FOR SOFTWARE TECHNOLOGY PARKS OF INDIA

Mukesh Goyal
Partner
M. No. 81810

(E.K. Bharat Bhushan)
Director General

(Dr. Omkar Rai)
Director

(P.N. Saxena)
Sr.Finance Officer

**Place: New Delhi
Date: 24th September 2007**

SOFTWARE TECHNOLOGY PARKS OF INDIA
Schedules forming part of the Balance Sheet
As at 31st MARCH, 2007

Schedule - 1

**CAPITAL FUND
GRANT IN AID**

(Amount in Rs.)

Particulars	Current Year	Previous Year
Balance at the beginning of the year	1,224,722,365	1,143,822,365
Add: Contribution towards Capital Fund	84,000,000	80,900,000
Balance as at the year end	1,308,722,365	1,224,722,365

SOFTWARE TECHNOLOGY PARKS OF INDIA

Schedules forming part of the Balance Sheet

As at 31st MARCH, 2007

Schedule - 2

RESERVES AND SURPLUS

(Amount in Rs.)

Particulars	Current Year	Previous Year
1. Capital Reserve:		
As per last Account	28,858,650	28,858,650
Addition during the year	-	-
	28,858,650	28,858,650
2. Income & Expenditure A/c		
As per last Account	1,247,152,080	795,394,937
Surplus for the year	563,997,610	451,757,145
	1,811,149,690	1,247,152,082
TOTAL	1,840,008,340	1,276,010,732

SOFTWARE TECHNOLOGY PARKS OF INDIA

Schedules forming part of the Balance Sheet, As at 31st MARCH, 2007

Schedule-3

EARMARKED / ENDOWMENT FUNDS

(Amount in Rs.)

Particulars	FUND WISE BREAK UP					
	Fund For Satellite Earth Station	Fund For Cyber Park Project	Fund For State Govt. Project	Project Disaster Recovery Unit	Current Year	Previous Year
a) Opening balance of the funds	60,000,000	19,001,425		48,178,161	127,179,586	129,190,036
b) Additions to the Funds:						
1) Donations/ Grants	-	-	25,000,000	-	25,000,000	-
Total (a+b)	60,000,000	19,001,425	25,000,000	48,178,161	152,179,586	129,190,036
c) Utilisation/ Expenditure towards objectives of funds						
i. Capital Expenditure						
-Fixed Assets	-	19,001,425	9,446,342	-	28,447,767	-
-Others	-	-	-	-	-	-
Total (I)	-	19,001,425	9,446,342	-	28,447,767	-
ii) Revenue Expenditure						
- Salaries, Wages & Allowances etc.	-	-	179,048	-	179,048	-
- Other Administrative expenses	-	-	374,610	-	374,610	1,320,000
Total (II)	-	-	553,658	-	553,658	1,320,000
- Refund to Govt. Account	-	-	-	-	-	690,450
Total (III)	-	-	-	-	-	690,450
Total (I+II+III)	-	19,001,425	10,000,000	-	29,001,425	2,010,450
NET BALANCE AS AT THE YEAR END (a+b-c)	60,000,000	-	15,000,000	48,178,161	123,178,161	127,179,586

SOFTWARE TECHNOLOGY PARKS OF INDIA
Schedules forming part of the Balance Sheet
As at 31st MARCH, 2007

Schedule - 4

UNSECURED LOANS & BORROWINGS

(Amount in Rs.)

Particulars	Current Year	Previous Year
1. State Government		
(a) Government of Tamil Nadu	20,000,000	21,000,000
(b) Government of Kerala	30,000,000	30,000,000
Total (A)	50,000,000	51,000,000
2. Other Institutions and Agencies		
(a) Maharashtra Industrial Development Corporation	4,000,000	7,500,000
(b) Electronics Corporation of Punjab	7,000,000	7,000,000
(c) Loan from Chandigarh Administration	3,242,000	3,242,000
Total (B)	14,242,000	17,742,000
TOTAL (A+B)	64,242,000	68,742,000

SOFTWARE TECHNOLOGY PARKS OF INDIA
Schedules forming part of the Balance Sheet
As at 31st MARCH, 2007

Schedule - 5

CURRENT LIABILITIES AND PROVISIONS

(Amount in Rs.)

Particulars	Current Year	Previous Year
A. Current Liabilities		
1. Sundry Creditors		
a) For Services	109,981,888	106,313,606
b) Others	11,141,181	25,879,254
2. Outstanding Liabilities	99,942,770	61,875,635
3. Project Advance	175,317,986	171,123,668
4. Other Current Liabilities	369,473,433	323,031,365
Total (A)	765,857,258	688,223,528
B. Provisions		
1. Gratuity	3,318,770	1,009,797
2. Accumulated Leave Encashment	17,996,537	14,894,335
3. Others	2,939,675	404,284
Total (B)	24,254,982	16,308,416
Total (A+B)	790,112,240	704,531,944

SOFTWARE TECHNOLOGY PARKS OF INDIA FIXED ASSETS SCHEDULE

Schedules forming part of the Balance Sheet as at 31st MARCH, 2007

(Amount in Rs.)

DESCRIPTION	GROSS BLOCK			DEPRECIATION			NET BLOCK		
	As on 01-04-2006	Additions	Deductions	As on 31-03-2007	As on 01-04-2006	Additions	Deductions	As on 31-03-2007	As on 31-03-2006
A. FIXED ASSETS									
1. Land									
(a) Freehold	20,609,772	-	-	20,609,772	-	-	-	20,609,772	20,609,772
(b) Leasehold	3,425,999	-	-	3,425,999	-	-	-	3,425,999	3,425,999
2. Building									
(a) Freehold	169,951,240	24,047,016	4,177,861	189,820,395	77,699,458	18,104,977	2,500,916	96,516,877	92,251,782
(b) Leasehold	14,868,478	141,157	-	15,009,635	8,320,157	767,785	-	5,921,693	6,548,321
(c) Temporary Structure	1,083,524	-	-	1,083,524	1,083,524	-	-	1,083,524	-
3. Computer & Peripherals	151,730,359	11,020,413	-	162,750,772	112,395,410	12,466,962	-	37,888,400	39,334,949
4. Electrical Equipment & Installation	142,772,872	22,940,869	1,111,354	164,602,387	101,829,838	14,080,153	782,927	49,475,323	40,943,034
5. Furniture & Fixtures	105,738,258	20,030,968	30,596	125,738,630	53,153,400	9,802,358	3,638	62,786,510	52,584,858
6. Fire Fighting Equipment	2,057,850	1,011,439	-	3,069,289	1,541,840	286,896	-	1,240,553	516,009
7. Office Equipment	48,367,206	30,286,851	57,151	78,596,906	36,558,058	6,798,426	7,197	35,247,619	11,809,149
8. High Speed Data Comm.	1,502,872,865	50,624,454	-	1,553,497,318	1,371,717,002	75,705,049	(1)	1,447,422,052	131,155,863
9. High Speed Data Comm.	1,170,943	-	1,170,943	-	-	-	-	-	1,170,943
10. Vehicles	5,858	-	-	5,858	5,481	75	-	302	377
11. Other Fixed Assets	2,836,320	1,127,699	-	3,964,019	2,418,613	263,473	-	1,281,933	417,707
12. Intangible Assets	3,000,000	-	-	3,000,000	304,110	150,000	-	2,545,890	2,695,890
TOTAL OF CURRENT YEAR	2,170,491,543	161,230,866	6,547,905	2,325,174,503	1,767,026,890	138,426,153	3,294,677	423,016,136	403,464,653
Previous Year	2,091,586,519	80,282,453	1,377,429	2,170,491,543	1,613,644,754	154,324,441	942,305	403,464,653	477,941,765
B. CAPITAL WORK IN PROGRESS									
Previous Year								183,718,327	114,998,924
GRAND TOTAL (A + B)								606,734,463	518,463,577
Previous Year								518,463,577	514,849,215

* The current year depreciation includes prior period depreciation amounting to Rs. 32,66,468.00

SOFTWARE TECHNOLOGY PARKS OF INDIA
Schedules forming part of the Balance Sheet
As at 31st MARCH, 2007

Schedule - 7

INVESTMENTS IN JOINT VENTURE

(Amount in Rs.)

Particulars	Current Year	Previous Year
MTNL-STPI IT Services Ltd	48,848,187	42,183,534
Total	48,848,187	42,183,534

SOFTWARE TECHNOLOGY PARKS OF INDIA

Schedules forming part of the Balance Sheet

As at 31st March, 2007

Schedule - 8

CURRENT ASSETS, LOANS & ADVANCES

(Amount in Rs.)

Particulars		Current Year		Previous Year
A. Current Assets				
1. General standby store/STPI books		1,669,613		1,461,409
2. Sundry Debtors				
a) Debts Outstanding for a period exceeding six months	137,733,951		107,446,345	
b) Others	202,231,669		148,066,010	
Less: Provision for Bad Debts	(57,144,460)	282,821,160	(47,567,770)	207,944,585
3. Cash balance in hand		221,703		194,068
4. Bank Balances with Scheduled Banks				
- On Current Accounts	-		46,614	
- On Savings Accounts	214,618,203		163,359,416	
- On fixed Deposits & Margin Money Accounts	2,689,072,515		2,265,946,432	
- On EEFC A/c	3,046,294		1,536,247	
- Cheques / DD in hand/in transit	14,843		3,013,703	
- Interest Accrued but not due	106,182,917	3,012,934,772	77,280,897	2,511,183,309
5. Stamps in Hand		51,778		155,857
Total (A)		3,297,699,026		2,720,939,228
B. Loans, Advances And Other Assets				
1. Loans				
a) Staff	2,833,073		2,931,091	
b) Others	978,363	3,811,436	888,017	3,819,108
2. Advances and other amounts recoverable in cash or in kind for value to be received :				
a) On Capital Account	5,056,196		18,726,200	
b) Prepayments	8,956,049		10,571,471	
c) Deposits	22,172,827		21,402,228	
d) Others	161,504,507		108,898,089	
	197,689,579		159,597,988	
Less: Provision for Doubtful Advances (Includes Rs. 4,45,71,224 paid to Income Tax dept. under protest. Refer note no. 2 of schedule 16)	(64,246,614)	133,442,965	(64,246,614)	95,351,374
3. Tax Deducted At Source		18,952,318		3,347,307
4. Security Deposit / Advance given		10,075,812		11,776,127
Total (B)		166,282,531		114,293,916
Total (A+B)		3,463,981,557		2,835,233,144

SOFTWARE TECHNOLOGY PARKS OF INDIA

Schedules forming part of the Income & Expenditure Account for the year ended 31st MARCH, 2007

Schedule - 9

INCOME FROM SERVICES

(Amount in Rs.)

Particulars	Current Year	Previous Year
- Softpoint	42,318,460	99,201,521
- Softlink	395,711,512	418,226,940
- Statutory Charges	556,431,302	448,139,212
- Project & Consultancy	35,418,523	51,870,049
- Others	68,215,842	82,759,287
Total	1,098,095,639	1,100,197,009

Schedule - 10

INTEREST EARNED

(Amount in Rs.)

Particulars	Current Year	Previous Year
1. On Term Deposit		
- With Scheduled Banks	168,873,338	114,081,241
2. On Saving Accounts		
- With Scheduled Banks	6,820,421	4,809,027
3. Interest on Loans	330,775	423,489
Total	176,024,534	119,313,757

SOFTWARE TECHNOLOGY PARKS OF INDIA

Schedules forming part of the Income & Expenditure Account for the year ended 31st MARCH, 2007

Schedule - 11

OTHER INCOME

(Amount in Rs.)

Particulars	Current Year	Previous Year
Income from Training & Seminar	2,640,841	4,414,865
Foreign Exchange Gain	703,635	210,161
Service Charges	5,874,091	3,398,796
Sundry Credit Balances written back	3,330,598	13,521,142
Provision for Advances written back	962,357	1,505,877
Other Miscellaneous income	5,446,775	3,167,577
Total	18,958,297	26,218,418

Schedule - 12

ESTABLISHMENT EXPENSES

(Amount in Rs.)

Particulars	Current Year	Previous Year
Salaries & Wages	82,589,535	73,255,766
Staff Welfare	9,205,630	8,268,821
Employers contribution to PF	3,697,012	3,319,513
Reimbursement for telephone, newspaper etc.	7,970,839	6,297,893
Employers contribution to GSIS	234,153	189,541
Employee Terminal Benefit	153,672	144,123
Gratuity	2,314,405	3,344,040
Performance Incentive		
(Refer note no.14 of schedule 16)	13,514,814	-
Leave Encashment	3,888,204	3,001,090
Total	123,568,264	97,820,787

SOFTWARE TECHNOLOGY PARKS OF INDIA

Schedules forming part of the Income & Expenditure

Account for the year ended 31st MARCH, 2007

Schedule - 13

OTHER ADMINISTRATIVE EXPENSES

(Amount in Rs.)

Particulars	Current Year	Previous Year
Advertisement and Publicity	2,712,942	3,048,112
Audit Fees	241,574	234,347
Bank Charges	737,940	907,476
Communication Cost	11,166,915	10,280,707
Computer Operating Expenses	2,626,209	2,266,806
Consumables Stores	9,351,954	6,232,764
Gardening & Maintenance	1,334,397	1,074,888
Insurance	3,433,066	3,944,968
IT Business Promotional Expenses	6,838,228	6,075,183
Loss on Sale of Assets	1,845,467	323,732
Newspapers, Books & Periodicals	482,746	931,499
Other Expenses	23,464,266	9,940,225
Printing & Stationary	4,549,548	4,245,301
Professional Charges	9,985,505	7,110,191
Provisions for Doubtful Debts/Advances	10,296,701	22,694,344
Recruitment Expenses	747,990	1,727,654
Rent, Rates & Taxes	24,817,836	21,518,105
Repairs & Maintenance	29,058,590	27,423,590
Security Hire Charges	22,272,894	20,132,306
Service Charges	263,847	620,228
Sundry Balance / Deferred bal.W/off	1,779,079	1,447,277
Training & Seminar	4,305,614	7,055,873
Travelling & Conveyance	13,773,665	10,492,237
Vehicle Running & Hire charges	17,051,317	14,990,732
Water & Electricity Charges	44,437,943	35,647,013
TOTAL	247,576,233	220,365,558

SOFTWARE TECHNOLOGY PARKS OF INDIA
Schedules forming part of the Income & Expenditure
Account for the year ended 31st MARCH, 2007

Schedule - 14

PRIOR PERIOD ADJUSTMENTS

(Amount in Rs.)

Particulars	Current Year	Previous Year
Prior Period Income	28,692,491	17,019,962
Prior Period Expenses	15,783,136	12,721,313
Total	12,909,355	4,298,649

SOFTWARE TECHNOLOGY PARKS OF INDIA NEW DELHI

SCHEDULE -15

SIGNIFICANT ACCOUNTING POLICIES FORMING PART OF ACCOUNTS FOR THE YEAR ENDED 31ST MARCH 2007.

[1] BASIS OF PRESENTATION:

- A. The Financial Statements are prepared based on the Historical Cost conventions on accrual basis of accounting ;
- B. Purchase of Consumable Store are charged as expenditure irrespective of whether they are consumed or held in stock at the year end as overall effect is not material;
- C. Software expenditure are recognized in the year of incurrence in view of fast technological changes and obsolescence;
- D. Cost of Radio mast installed at the customers site is charged to expenditure as this is a consumable item and is being recovered from customers and correspondingly booked to softpoint /softlink Income;
- E. Prior period expenses and prior period income not exceeding Rs. 5,000/- are directly debited / credited to the respective head of accounts in the current financial year.

[2] FIXED ASSETS & DEPRECIATION

- A. Fixed Assets are stated at cost of acquisition or construction inclusive of all directly attributable cost for bringing the assets to its working condition for use ;
- B. Depreciation on the fixed assets has been provided on the straight-line method at the rates specified ;
- C. The Intangible assets are being amortised over the life of the assets.

[3] ACCOUNTING FOR INCOME:

- A. The annual service charges are billed on higher of projected export turnover and actual export turnover of unit. STPI also charge for providing space & infrastructure services such as generator, fax, photocopy, etc.
- B. Excess amount that remains with the center at the time of debonding of units is not being refunded and recognized as Other Income.

[4] FOREIGN CURRENCY TRANSACTION:

Foreign currency transactions have been recorded at the exchange rates prevailing on the date of

transactions. Current assets & Liabilities remaining unsettled at the close of the accounting year are revalued at the year-end rates and exchange differences are recognised as income or expense for the year, as the case may be.

[5] RETIREMENT BENEFITS:

Provision for gratuity is being made on the basis of actuarial valuation & charged to Income & Expenditure Account. Contribution to the provident fund, family pension funds & leave encashment are charged to Income & Expenditure Account. The liability for accumulated leave encashment is being provided at the respective centres.

[6] GRANTS:

Grant in aid of Capital nature is disclosed as liabilities in the Balance sheet and Grant in aid of Revenue nature are routed through Income & Expenditure Account. Grant in aid is recognized as and when received.

SOFTWARE TECHNOLOGY PARKS OF INDIA NEW DELHI

SCHEDULE 16

NOTES ANNEXED TO AND FORMING PART OF ACCOUNTS FOR THE YEAR ENDED 31ST MARCH 2007.

- [1] Balances of Sundry debtors, loans and advances given by the society, sundry creditors, loans and advances taken by the society are subject to confirmation and reconciliation. The adjustments, if any, arising out are being made at the time of reconciliation with the parties concerned.
- [2] The society has received demand from Income Tax Authority for Rs. 1,457.12 lacs for the A.Y. 2003-04 and Rs. 2,095.35 lacs for the A.Y. 2004-05. A sum of Rs. 345.71 lacs and Rs. 100 lacs has been paid against the demand for the A.Y. 2003-04 and 2004-05 respectively. The society has filed appeals with Commissioner of Income Tax (Appeal) u/s 246A of Income Tax Act, 1961 against the demand of taxes for A.Y. 2003-04 and A.Y. 2004-05 in April'06 and February'07 respectively. Based on expert opinion obtained, the society is eligible for deduction u/s 11 & 12 of Income Tax Act as its activities are charitable in nature within the meaning of section 2(15) of Income Tax Act, 1961. Therefore no provision has been considered necessary for the current financial year as well as for the previous years for which the demand (Rs. 3,552.47 lacs) has been raised by the Income Tax department.
- [3] STPI, Noida had received a demand of Rs. 96.40 lacs from Trade Tax Noida for the Assessment year 2002-03 and Rs. 80.57 lacs for the Assessment year 2003-04. The cases for both the assessment years have been remanded and a fresh order on the same is awaited by STPI, Noida. STPI, Noida has also received a demand on 6th December, 2006 of Rs. 65.50 lacs for the Assessment year 2004-05 against local sales tax. In connection with the same Rs. 9.82 lacs has been deposited in cash whereas bank guarantee has been given for balance Rs. 55.68 lacs. As on date the case for imposition of local sales tax (2004-05) has been remanded.
- [4] STPI has paid under protest Rs. 38.73 lacs to Income Tax Department towards non deduction of tax at source on payment made to foreign carriers in respect of Hyderabad Centre. No provision for Income Tax Liability has been made as similar appeal made in respect of Bangalore Centre has been decided in favour of STPI.
- [5] (a) Fixed Assets valuing Rs. 9,601.78 lacs (Previous year Rs. 8,026.99 lacs) are bonded with Customs Department.
(b) Fixed Assets include equipments that have become obsolete and are not being put to use as on 31.03.2007. The original cost and written down value of such equipments as on 31.03.2007 was Rs. 1,833.01 lacs and Rs. 0.66 lacs respectively.
- [6] Fixed Deposits of Rs. 880.27 lacs (Previous year Rs. 912.95 lacs) are under lien with bank against Letter of Credits & Bank Guarantees issued in favour of the Society.

- [7] The estimated amount of contracts remaining to be executed on capital account and not provided for amounts to Rs. 1,774.65 lacs (Previous year: - Rs. 2,015.24 lacs)
- [8] Loans and advances in Schedule '7'. Current Assets includes Rs. 3.89 lacs towards non recurring grant-in-aid and Rs. 145 lacs towards recurring grant-in-aid receivable by STPI from Department of Information Technology on closure of its Business Support Centre at USA for the grant recognized by it during the financial year 2001-02 against which Provision for Doubtful Advances amounting to Rs. 148.89 lacs has been made.
- [9] During the year Hyderabad Centre received Grant in Aid from the Government of Andhra Pradesh for setting up incubation centres at Hyderabad and Kakinada amounting to Rs. 150 Lacs and Rs. 100 Lacs respectively. The incubation centre at Kakinada had become operational with effect from 3rd February, 2007 and the expenses incurred in relation to the same have been set off against the grant received. The excess of capital expenditure amounting to Rs. 29.77 Lacs has been capitalized in the books of the Centre.
- [10] STPI, Thiruvananthapuram entered into an agreement with Thiruvalla Municipality and Kottayam Municipality to set up sub centres of STPI. The project could not be implemented due to lack of demand from users. Amount released by Kottayam and Thiruvalla Municipalities are Rs. 15 lacs and Rs. 16 lacs respectively. Liability has been settled for a lesser amount, resulting in an outstanding balance of Rs. 0.73 lac and Rs. 4.96 Lacs respectively on these accounts. These balances have been transferred to 'Unclaimed Balance Account' on 31.03.2007.
- [11] Department of Telecommunications (DOT) has raised demand on STPI for W/T License Fees of Wireless Planning Coordination (WPC), up to 31st December 2004 amounting to Rs. 630.20 Lacs. STPI has booked an expenditure of Rs. 469.14 lacs based on amount worked out in accordance with actual usage by the centres. No provision has been created for the period 01.01.05 to 31.03.07 except in respect of Hyderabad centre. The differences are under reconciliation with DOT and adjustment (if any) shall be accounted for after reconciling with them.
- [12] STPI has entered into a legal agreement with M/s Shin Satellite Corporation on 25th April, 2003 for providing IP-STAR VSAT services through its Gateway located at Noida. The commercial activities have started w.e.f. 1st March 2005. STPI has taken VSAT license from DOT for a period of 20 years w.e.f. 22nd March 2004 after paying license fees of Rs. 30 lacs and depositing bank guarantee to the extent of Rs. 90 lacs in their favour.
- [13] STPI, Noida has taken VSAT license from DOT after paying a sum of Rs. 30 lacs in 2003-04 which was grouped under Current Assets as Deferred Revenue expense till financial year 2005-06. In order to fall in line with the requirements of AS 26 (Intangible Assets) the same has been grouped under the head Fixed assets, as a result of which the Gross block and accumulated depreciation as on 01.04.06 are increased by Rs. 30 lacs and Rs. 3.04 lacs respectively.
- [14] Performance Incentive under the head Establishment Expense for the financial year 2004-05 includes Rs.130 lakhs towards provision made for performance incentive for its employees, for which clearance of payment is still awaited from Department of Information Technology, Ministry of

Communications & Information Technology. Provision for performance incentive has been made for the financial year 2006-07 to the tune of Rs. 134.77 lakhs, whereas no provision has been created for the financial year 2005-06.

- [15] Videsh Sanchar Nigam Ltd. has raised a demand of Rs. 254.62 Lacs on account of incremental billing for Space Segment Charges for the period January'03 to March'03, which has not been accounted for in the books of accounts. STPI has not recognized this claim and matter is under discussion with VSNL.
- [16] An amount of Rs. 82 lacs and Rs. 2.99 Lacs are shown as payable to UUNET MCI (Foreign space) and UUNET MCI (Internet charges) accounts respectively since a long time at Mumbai centre. No details are available for these amounts.

[17] Joint Controlled Entity:

STPI has entered into a joint venture with MTNL on 03.02.2006 to set-up a company for implementation of India.In Portal & associated services as per approval of Department of Information Technology, Ministry of Communications & Information Technology, Government of India. Accordingly a company named MTNL - STPI IT Services Ltd. was incorporated with authorized share capital of Rs 5,000 Lacs divided into 500,00,000 shares of Rs. 10 each, as subscribed and purchased equally by STPI and MTNL for which Certificate of Incorporation from Registrar of Companies was issued on 31.03.2006. In pursuance of the Memorandum of Association, society, through authorized representative has agreed to subscribe 25,000 Equity shares of Rs. 10 each towards initial allotment of shares.

Name	Ownership Interest	
	31.03.2007	31.03.2006
MTNL-STPI IT Services Ltd.	50 %	50 %

- b) The society's share in assets, liabilities, income, expenses, contingent liabilities and capital commitments of Jointly Controlled Entity is as under:

Description	31.03.2007	31.03.2006
i) Assets		
Long Term assets	488.48	421.83
Investments	NIL	NIL
Current assets	NIL	NIL
Deferred Tax Assets	NIL	NIL
ii) Liabilities		
Current liabilities & provisions	NIL	NIL
Other liabilities	NIL	NIL
iii) Income	NIL	NIL
iv) Expenses	NIL	NIL
v) Contingent liabilities	NIL	NIL
vi) Capital commitments	NIL	NIL

(18) Contingent Liabilities:

- (a) Claims not acknowledged as debt: Rs. 9.62 lacs (Previous Year- 52.00 lacs)
- (b) Liabilities on account of Letter of Credit and outstanding Bank Guarantee Rs.63.03 lacs (Previous Year Rs. 396.18 lacs).
- (c) A demand amounting to Rs. 17.96 lacs towards Water charges for the period December' 97 to March' 07 from Noida Authority has been received by STPI- Noida, which is being contested by the society. No provision has been considered necessary by STPI Noida.

(19) Previous year figures have been regrouped or reclassified wherever necessary to make them comparable with current year figures.

(20) All figures are rounded off to nearest Rupees.

Signatures to Schedule 1 to 16 for identification.
As per our report of even date attached herewith.

For DOOGAR & ASSOCIATES
CHARTERED ACCOUNTANTS

FOR SOFTWARE TECHNOLOGY PARKS OF INDIA

Mukesh Goyal
Partner
M. No. 81810

(E.K. Bharat Bhushan)
Director General

(Dr. Omkar Rai)
Director

(P.N. Saxena)
Sr.Finance Officer

Place: New Delhi
Date: 24th September 2007

STPI's Comments to the observation made by the Statutory Auditors

Point-wise comments on the observations made by Statutory Auditors on STPI's Annual Accounts for the year 2006-07

	Auditor's observation	STPI's comments
1 (i)	Note No. 14 regarding provision for incentive of Rs. 130 lacs provided for the financial year 2004-05 is subject to approval of Department of Information Technology, Ministry of Communications and Information Technology.	Payment of Incentive amounting to Rs. 130 lacs to employees is not released since the DIT, MCIT has desired that the payment of incentive should be made after obtaining a clearance from the Govt. audit. The matter has been pursued with audit and decision in the matter is awaited.
(ii)	Note No. 15 regarding demand by VSNL for Rs. 254.62 lacs on account of incremental billing for space segment charges.	Videsh Sanchar Nigam Ltd. has raised a demand of Rs. 254.62 lacs on account of incremental billing for space segment charges, which have not been accounted for in the books of accounts. STPI has not recognized this claim and the position has been communicated to VSNL.
2(i)	Note No. 2 regarding demand from Income Tax Department for Rs.3,552.47 lacs for the Assessment years 2003-04 and 2004-05 on account of disallowing the eligibility u/s 11 and 12 of Income Tax Act,1961 which is being contested by the society and are under Appeal. No provision has been considered necessary for the above stated demands and current year based on an expert opinion. There can be substantial impact on the Income and Expenditure account for the year and net worth of the society in case the outcome of the appeals is against the expert opinion obtained. The consequent impact on Income and Expenditure	During the scrutiny Assessment u/s 143(2) of the Income Tax Act-1961, for the Assessment Year 2003-04 and 2004-05 the Income Tax Department has disallowed the eligibility of STPI u/s 11 & 12 and raised impugned demands of Rs. 1457.17 lacs and Rs. 2095.35 lacs for these years respectively. STPI is contesting these demands with CIT (Appeals). Based on expert opinion in favour of STPI, No provision for above demands and current year has been considered necessary.

Auditor's observation	STPI's comments
account and other heads of accounts in the Balance Sheet has neither been quantified nor disclosed;	
(ii) Note No. 11 regarding non reconciliation and non provision of W/T License Fees of Wireless Planning Co-ordination (WPC) payable to Department of Telecommunication for the period 01.01.05 to 31.03.07, the amount of which has neither reconciled nor disclosed.	Department of Telecommuni-cations (DOT) has raised demand on STPI for W/T License Fees of Wireless Planning Coordination (WPC), demand upto 31st December'2004 and earlier years amounting to Rs. 440 lacs. This amount has been paid based on demand raised by the DOT and usage data as furnished by them. STPI has booked expenditure based on amount worked out in accordance with actual usage by the Centers. STPI has already submitted information to DOT and the matter has been pursued with DOT. Pending reconciliation of the same, the disclosure is not made in Accounts
(iii) Note No. 17 regarding Society's share in Joint Venture company M/s. MTNL STPI IT Services Limited with regard to Assets of worth Rs. 488.48 lacs.(Refer schedule 7, Investment in Joint Venture), Liabilities, Income and Expenses etc. are subject to confirmation/ reconciliation with Joint Venture partner M/s. MTNL which on final confirmation/ reconciliation may effect our disclosures;	Certificate of Incorporation of M/s. MTNL STPI IT Services Ltd was issued by the Registrar of Companies on 31st March'2006. STPI's share holding is 50% of Authorized share capital of Rs. 5000 lacs. In pursuance of the Memorandum of Association STPI through Authorized representative has agreed to subscribe 25000 Equity Shares of Rs. 10 each towards initial allotment of Shares. The expenditure incurred of Rs. 488.48 lacs. by STPI on India.in Portal has not been allocated between MTNL & STPI. However, detailed statement of expenditure incurred by STPI has been forwarded to MTNL for the ratification by the members of the Board of Directors of M/s. MTNL STPI IT Services Ltd. Subsequent to the ratification of expenses by the Company the amount payable to STPI shall be adjusted against allotment money of share of the Joint Venture new company.

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