## **Executive Summary**

- Some representative criteria to be applied for evaluation is given below:
  - Profile of the promoters
  - Potential for Intellectual Property creation
  - Scalability of the business proposition
  - Registration with State Government/DIC/SSI/MSMZEetc
  - ➤ Registration of MCA, GSTN & IEC number
  - > Registration with DPIIT (department for Promotion of Industry and Internal Trade.)
  - Registration with STPI , if exporting
  - ➢ Website of the company
  - Authorised Contact person's Email Id
  - Brief Background about the Company/ proprietary firm/ Partnership firm /LLP
  - ➢ Whether company is Product developing /R& D
  - If company is Providing IT enabled Services, then please specify the domain /forcused industry to whom services gets provided
  - > Team uniquely capable of executing the company's business plan?
  - > What is the current team size? & Proposed plan of ramping up the team size

## **<u>DETAILS OF CO-FOUNDERS:</u>**

S1.	.no	Name of Founder/ Promoter/ Director	E-mail id (Company domain)	Alternate E- mail id	Mobile Number	Gender	CAST (with Cast Certificate) With copy	Aadhaar Card No. with copy	PAN No. with copy	Role

## **<u>Strategic Vision/ Value Proposition with Gap Analysis</u>**

- Market Analysis
- Product, Technology, IP Strategy
- ➢ Go To Market and Competitive Strategy
- Management Team
- Financial Plan
- Organizational and Equity Structure
- Current status of operations & risk analysis
- > Commercial domestic/export orders in hand or experience in executing of such orders in past
- > Any other information
- Financial/Commercial Viability and projected Profit & Loss, Balance Sheet and Cash Flows for 3 to 5 years, where applicable
  - > Funds raised for the product
  - Time to market/Market Forecast
  - Expected financial break-even period of the incubate
  - > Time sought for incubation and commensurate development schedule of the incubate
  - > Any Foreign Exchange earned during prior period